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GLOBAL | 2021

Global data and analysis on CVC private market dealmaking, funding, and exits

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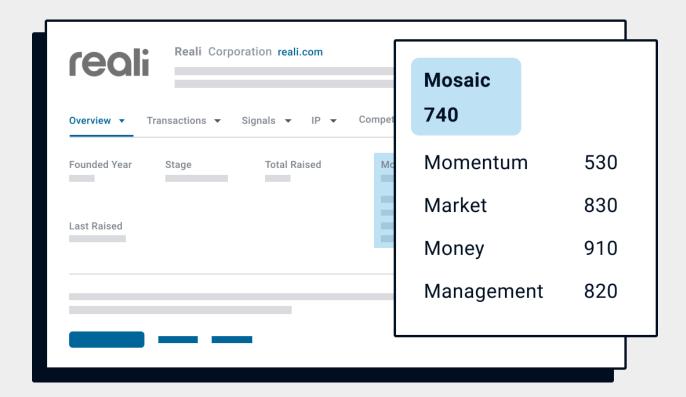
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Anne Berkowitz Co-founder, Bionic

The TL;DR Live: State of CVC

March 31st, 2pm ET





Matt Hopkins Senior Intelligence Analyst, Enterprise Tech

STATE OF CVC Contents

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STATE OF CVC What you need to know about CVC in 2021

221

New CVCs.

The number of new CVCs rebounded from a 6-year low of 144 in 2020 to 221 in 2021, up 53% YoY.

Companies launching their first fund and the rise of more focused funds (e.g., sustainability) drove growth.

Corporations entering corporate venture in 2021 included CVS Health, which launched a \$100M fund, and Circle, which created a fund to invest in early-stage blockchain companies.

\$169.3B 62¢

CVC-backed funding. All-time high.

More than doubling YoY, CVC-backed funding reached a record \$169.3B in 2021.

A confluence of factors fueled this rapid growth: a 39% increase in CVCbacked deals; a modest increase in late-stage deals; and a massive jump in \$100M+ mega-rounds.

Of every CVCbacked dollar goes to a mega-round.

While accounting for only 10% of CVC deals, megarounds drove 62% of CVCbacked funding in 2021.

Globally, CVC-backed mega-rounds reached 470 in 2021, shattering the previous record of 179 by 163%.

The US accounted for more than half of all megarounds.

\$86.9B

CVC-backed funding to US. New record.

The US attracted \$86.9B in CVC-backed funding in 2021 — more than double 2020's \$40.5B.

A 154% YoY increase in CVC-backed US megarounds pushed funding up.

Specifically, there were four \$1B+ CVC-backed funding rounds to US companies in the energy, IT, and healthcare sectors.

202%

Increase in CVCbacked fintech funding.

CVC-backed fintech financing bounced back in 2021 after double-digit declines in 2020.

Deals and dollars to fintech companies increased 62% and 202%, respectively. 2021's \$33.2B in CVC-backed fintech funding was more than double the previous record set in 2019.

STATE OF CVC What you need to know about CVC in 2021

\$35B

CVC-backed funding to Silicon Valley.

Silicon Valley had a monster year – every quarter in 2021 saw more CVC-backed funding than the previous quarterly record of \$5.2B. Q4'21 alone saw more than double that amount.

Three quarters in 2021 exceeded the previous record for CVCbacked deals in a single quarter (143 in Q2'19).

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46%

Of CVC-backed retail tech funding goes to Asia.

Following 2 consecutive years of decline, CVCbacked retail tech funding rebounded to a record \$25.2B.

Asia-based companies led the recovery, attracting 46% of total funding.

The largest CVC deals went to India-based food ordering app Swiggy and Germany-based grocery delivery company Flink.

\$16.6B

CVC-backed digital health funding. New record.

CVC activity in digital health soared to a record \$16.6B across 442 deals in 2021.

The sector has gained momentum throughout the pandemic. Compared to 2019, digital health companies saw large upticks in CVC-backed deals (up 37%) and dollars (up 168%) in 2021.

\$49.8B

Record CVC-backed funding to Asia.

CVC-backed funding to Asia-based companies reached a record \$49.8B in 2021.

China, India, and Israel contributed to the rise, with each nation seeing CVCbacked funding more than double YoY. Mega-rounds helped drive the increase in funding: \$100M+ deals tripled YoY in India and Israel, while China saw a record 53.

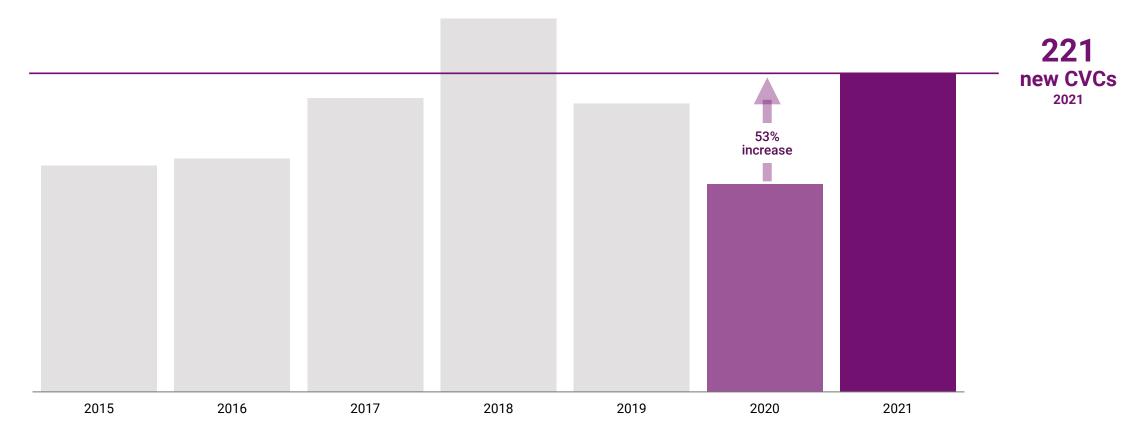
170%

Increase in CVCbacked funding in Europe.

CVC-backed funding to Europe-based companies jumped 170% to \$22.7B, while deals recovered from a modest decline in 2020.

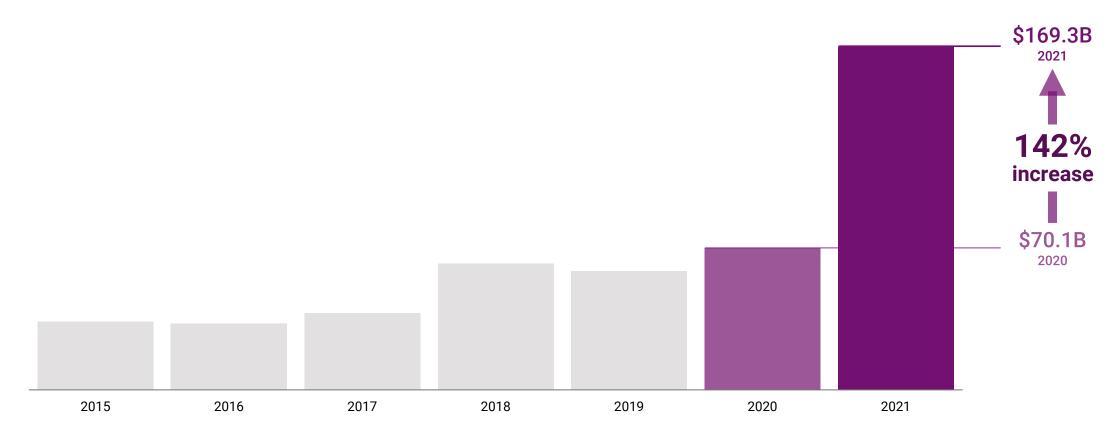
The UK led the region with \$7.2B in CVC-backed funding, up 143% YoY. Germany saw four \$650M+ funding rounds, driving CVC-backed funding to the country to \$6.5B — a nearly 5x rise.

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS The number of new CVCs rebounds in 2021 after a 6-year low



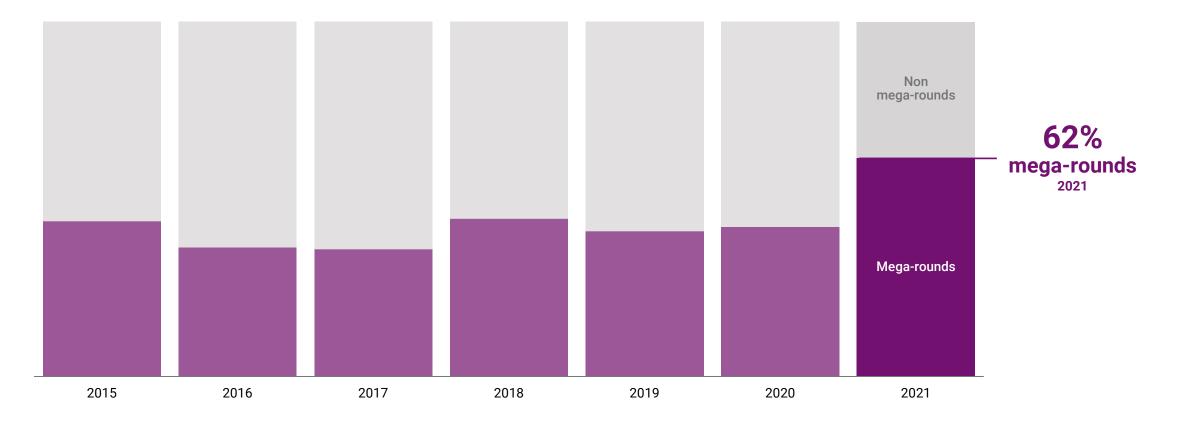
STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS

Global CVC-backed funding more than doubles to hit an all-time high

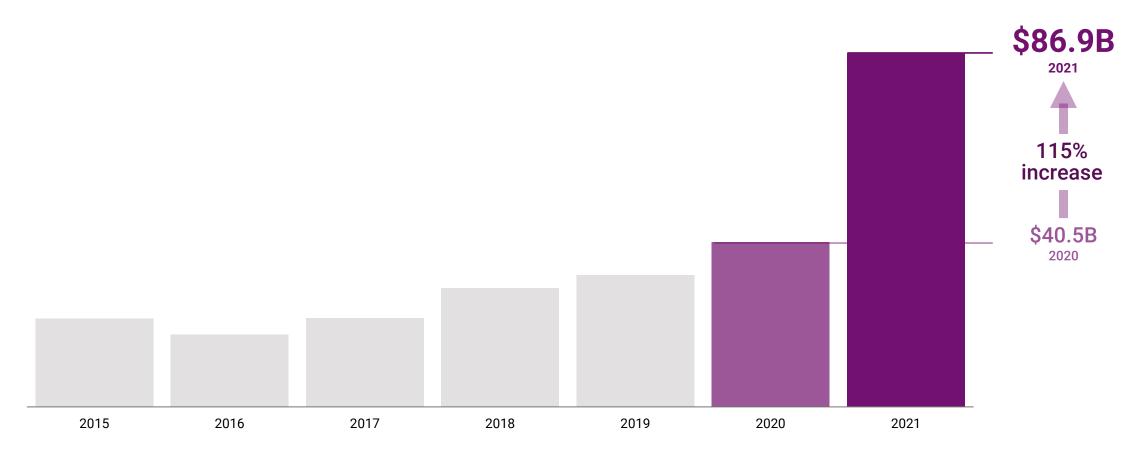


STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS

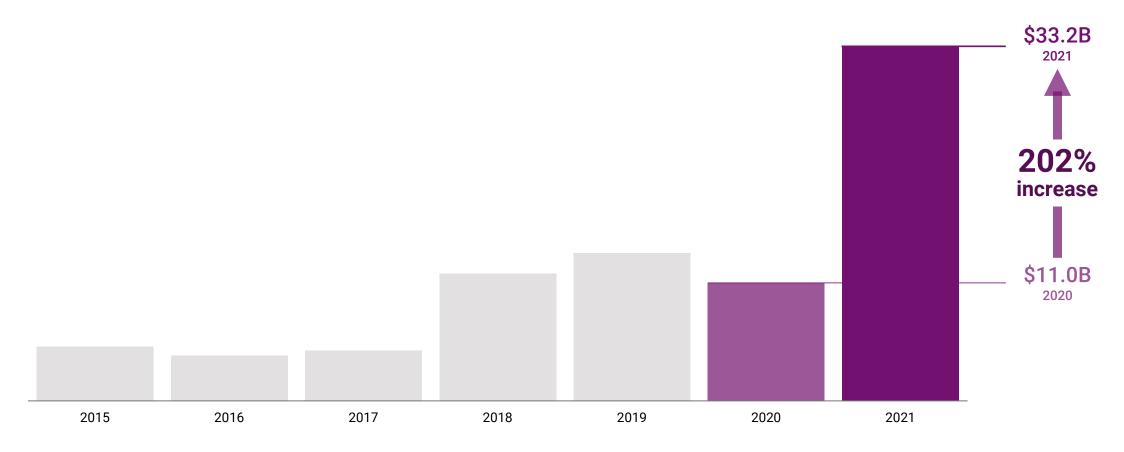
Mega-rounds account for 62% of 2021 CVC-backed funding – highest ever



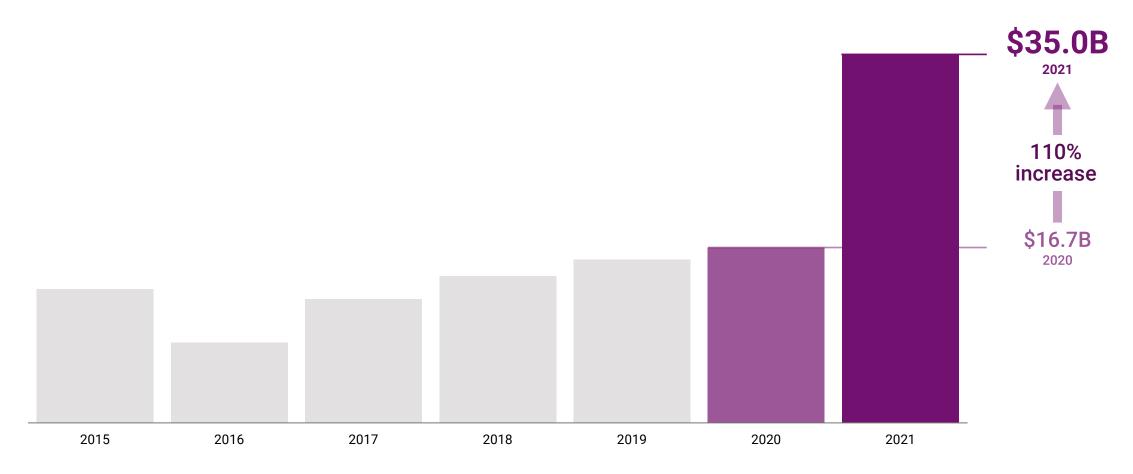
STATE OF CVC | US The US reaches a record \$86.9B in CVC-backed funding in 2021



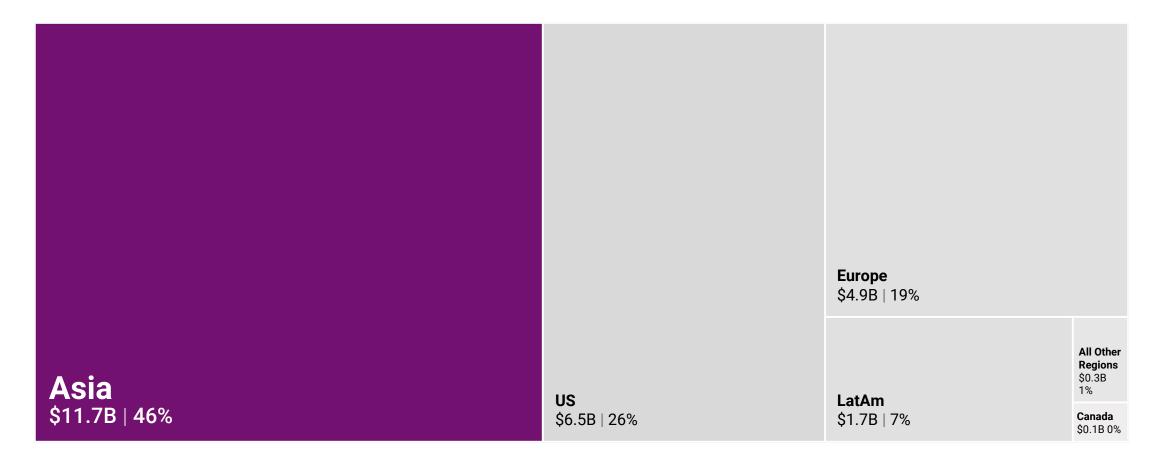
STATE OF CVC | SECTOR SPOTLIGHTS | FINTECH **CVC-backed fintech funding triples YoY after 2020 dip**



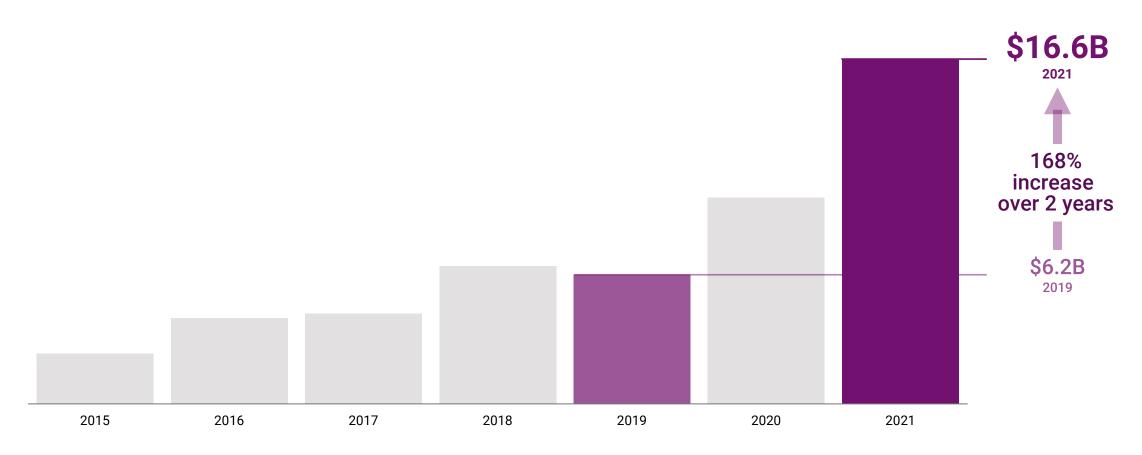
STATE OF CVC | US | SILICON VALLEY Silicon Valley's \$35B in CVC-backed funding blows past previous record



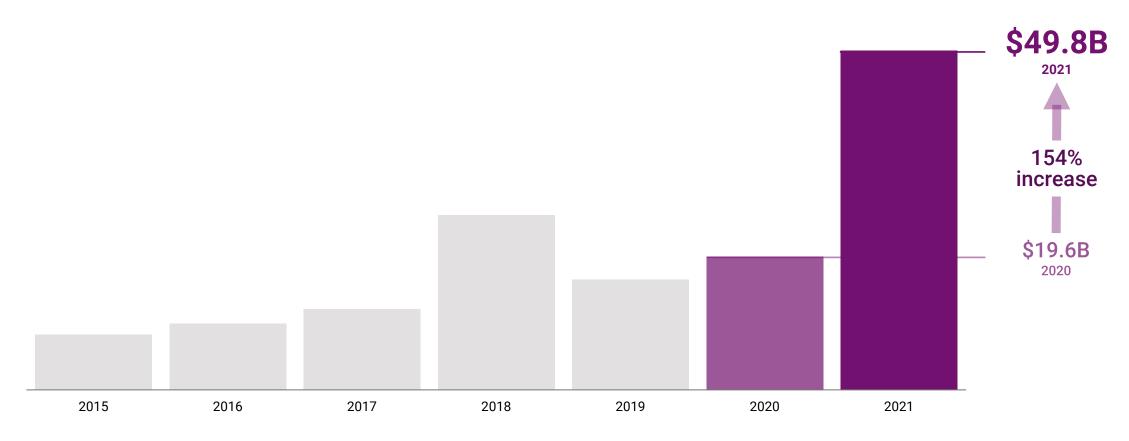
STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH Asia dominates CVC-backed retail tech funding in 2021



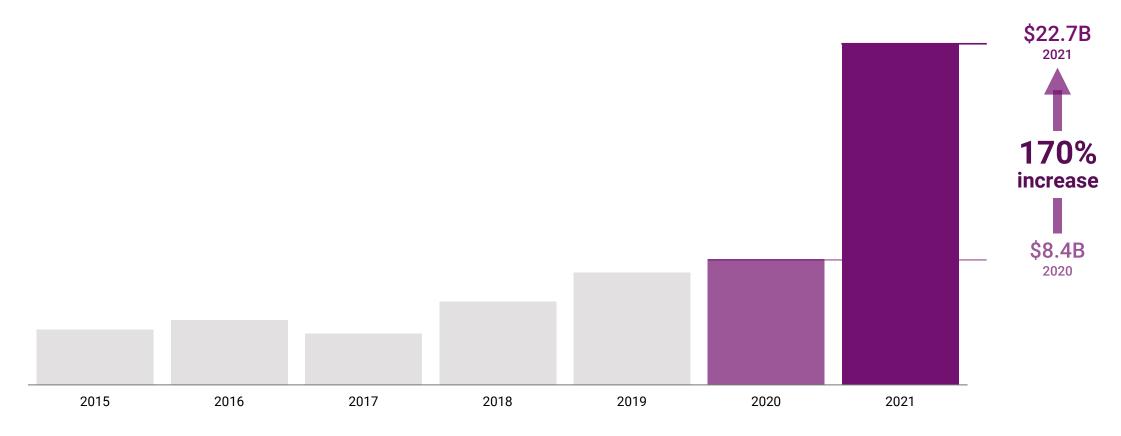
state of cvc | sector spotlights | digital health The pandemic bump continues for digital health, with CVC-backed funding reaching a new high



STATE OF CVC | ASIA Asia smashes previous CVC-backed funding record in 2021



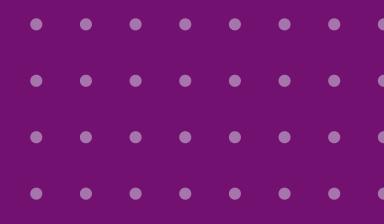
Europe sees CVC-backed funding nearly triple in 2021





Global Trends





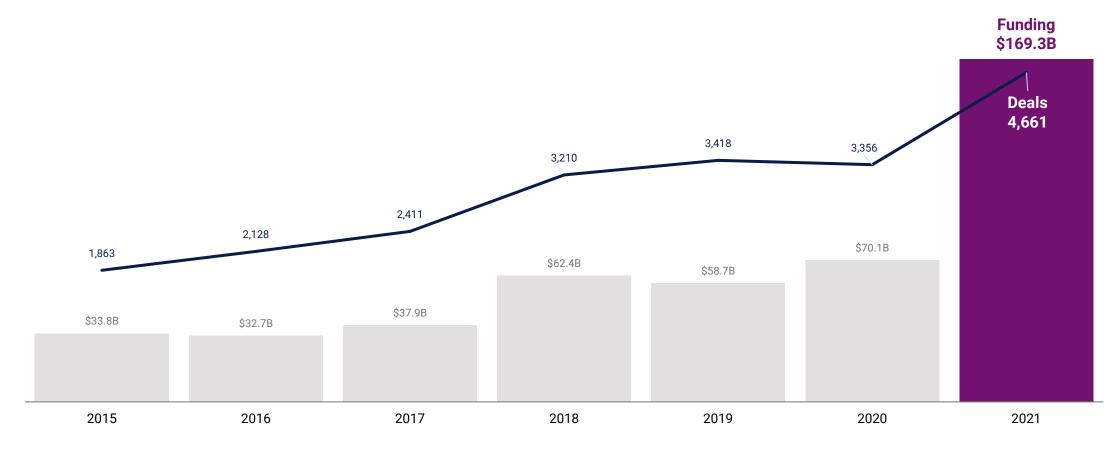




Investment Trends

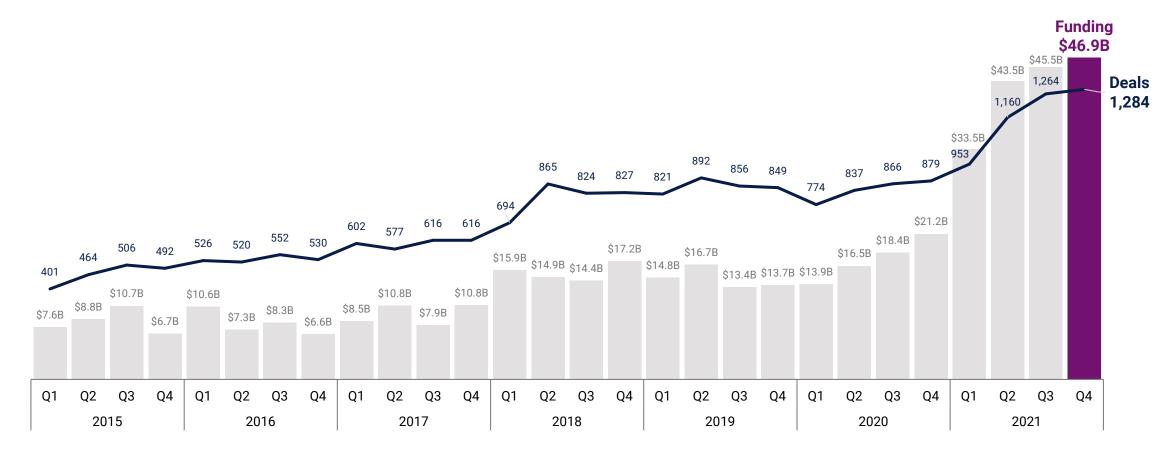
GLOBAL TRENDS | 2021

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS Annual CVC-backed deals jump 39% while funding soars 142% YoY

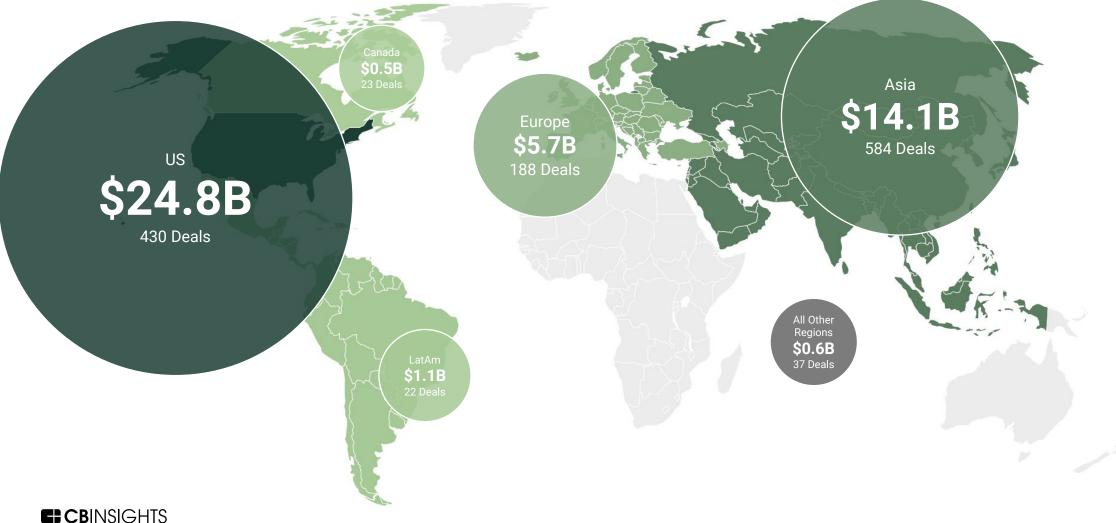


STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS

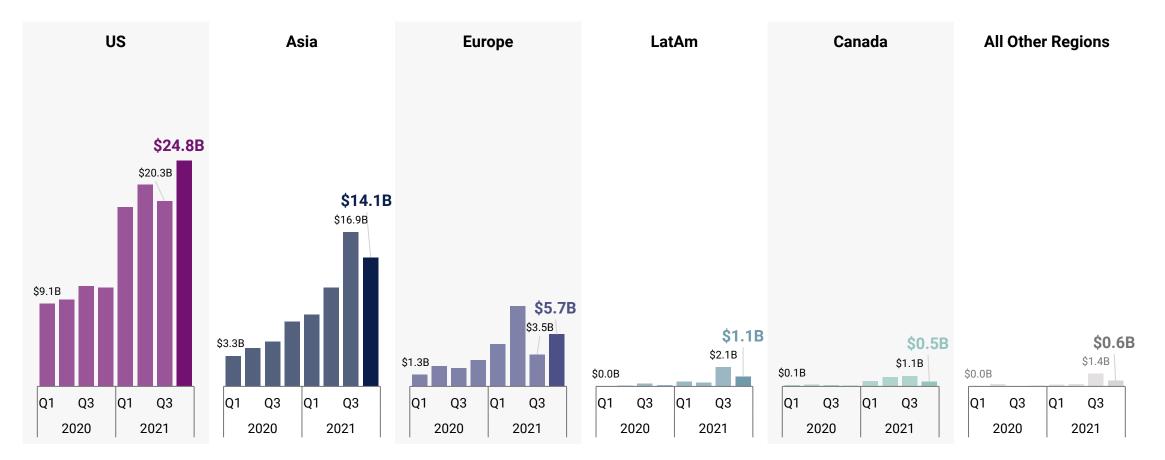
Quarterly CVC-backed funding reaches an all-time high of \$46.9B in Q4'21



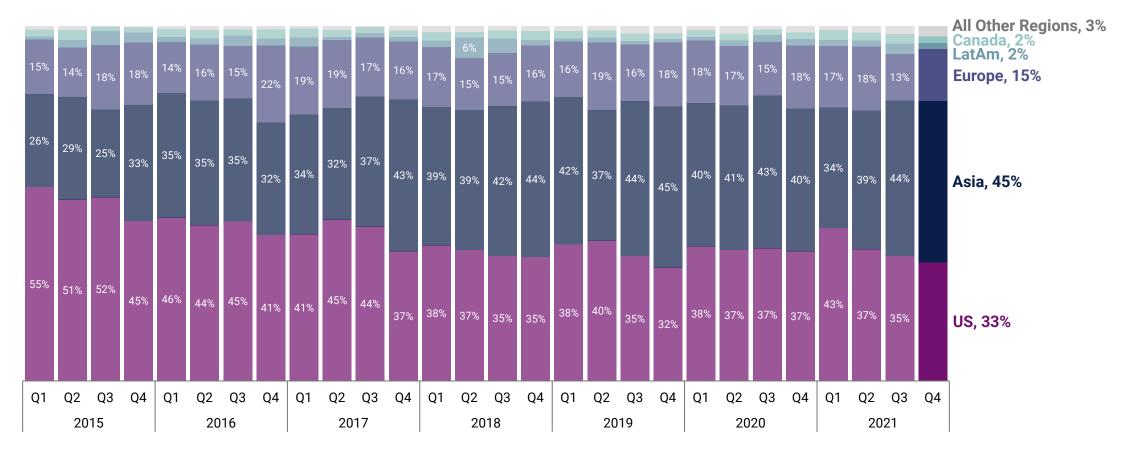
STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS US leads in CVC-backed dollars, Asia sees the most deals in Q4'21



STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS US hits new high for quarterly CVC-backed funding in Q4'21

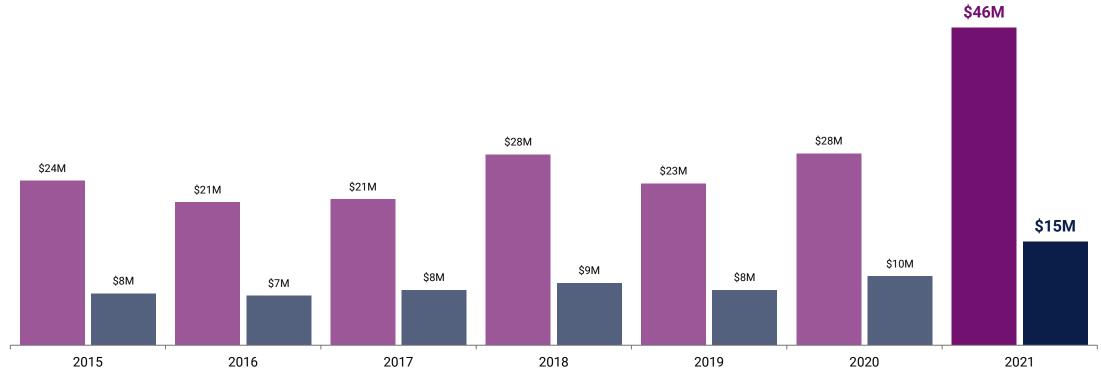


STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS Asia accounts for nearly half of CVC-backed deals in Q4'21, followed by US and Europe



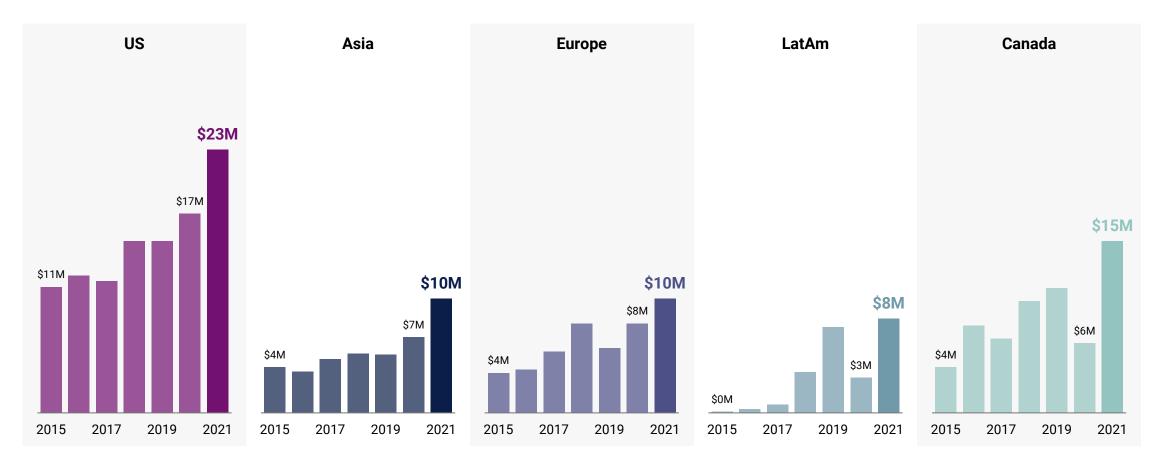
STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS

Average and median CVC-backed deal sizes reach new records in 2021

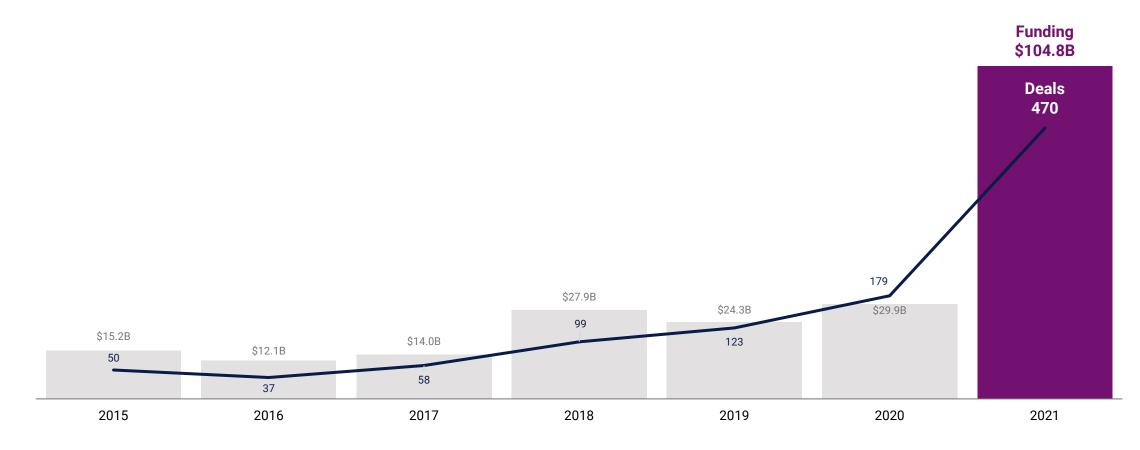


Average Size Median Size

Median CVC-backed deal size increases across all regions – US leads



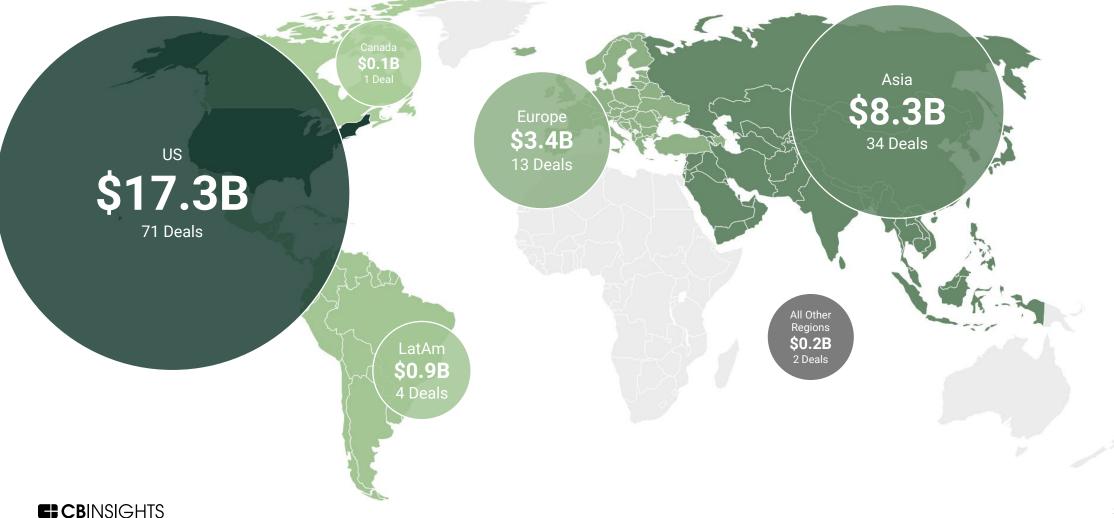
state of cvc | GLOBAL TRENDS | INVESTMENT TRENDS CVC-backed \$100M+ mega-rounds surge 163% YoY to hit 470 in 2021



state of cvc | global trends | investment trends CVC-backed mega-rounds account for a record \$30.3B in Q4'21

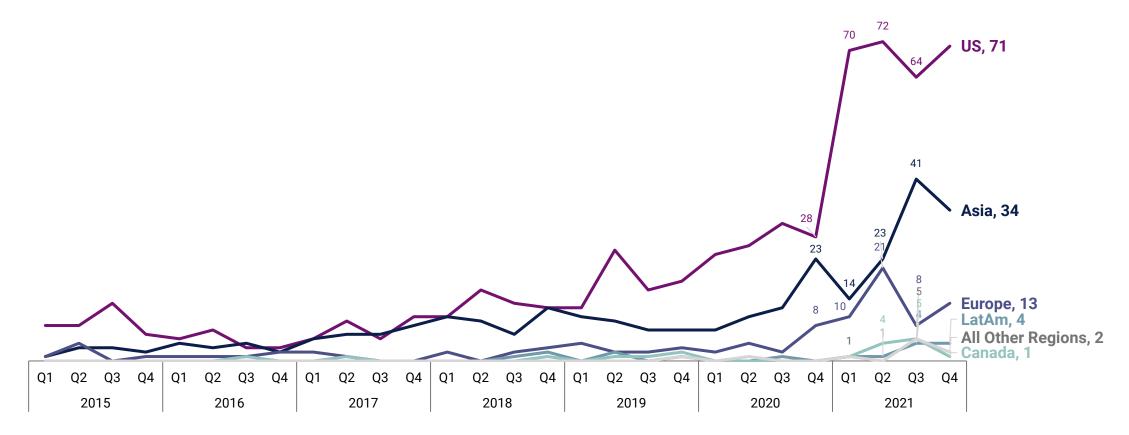


STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS US dominates CVC-backed mega-round funding and deals in Q4'21

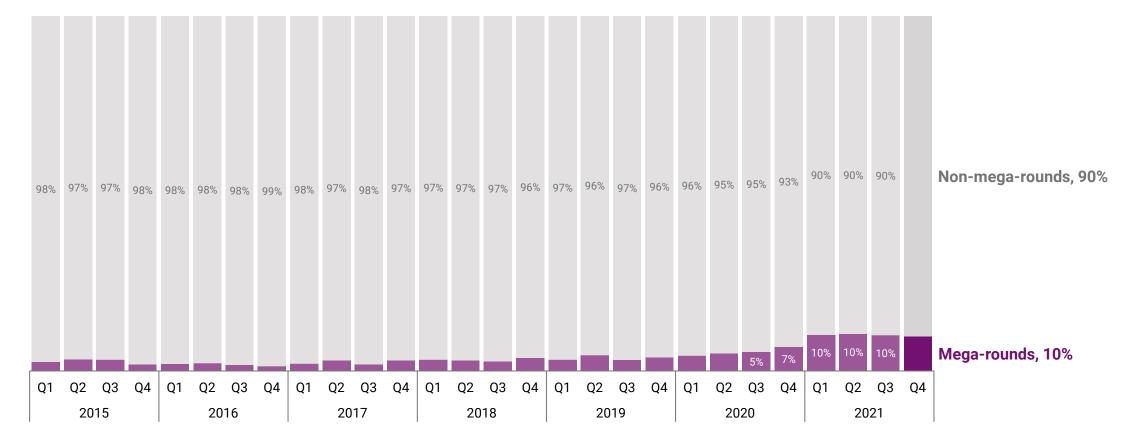


STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS

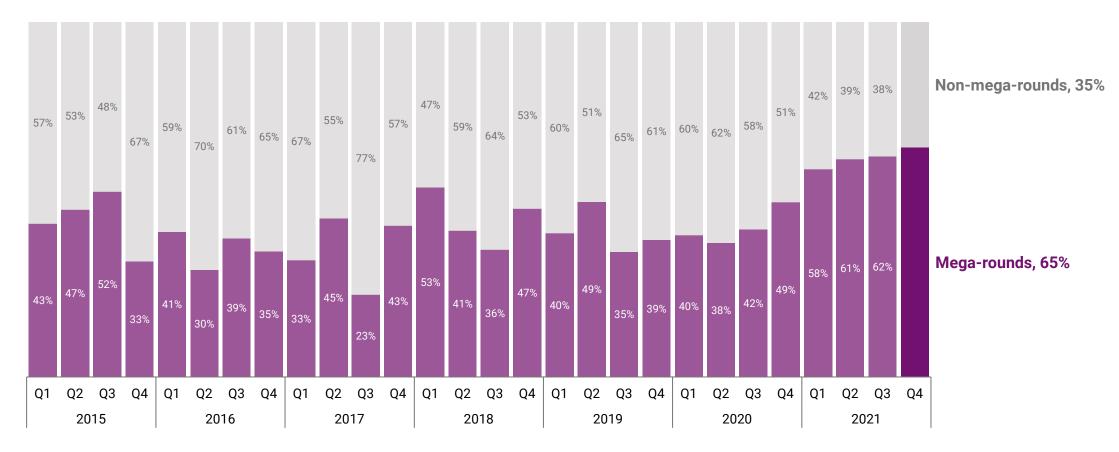
US sees 60+ CVC-backed mega-rounds every quarter in 2021



state of cvc | global trends | investment trends Mega-rounds represent 1 in 10 CVC deals in Q4'21



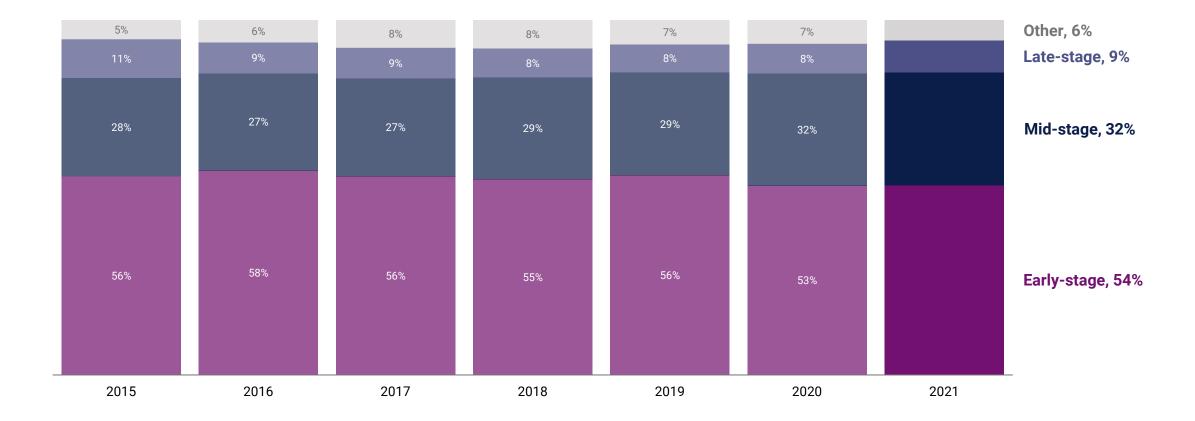
Mega-rounds account for nearly two-thirds of CVC-backed funding in Q4'21



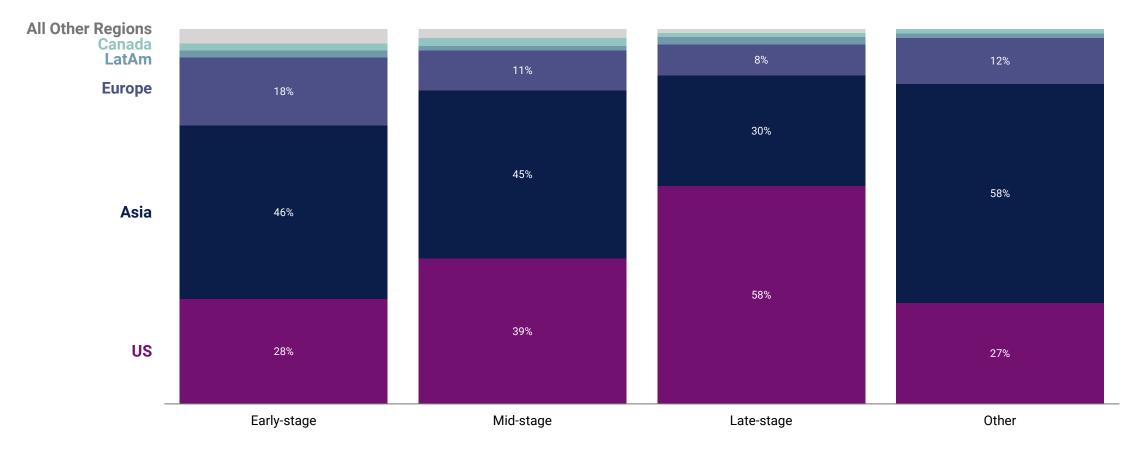
state of cvc | global trends | investment trends Global: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Country	Sector	Industry Subindustry	% of Total Funding
1	Commonwealth Fusion Systems	\$1.8B	Series B 2021-12-01	N/A Google Ventures, Equinor Ventures, Eni Next	United States	Energy & Utilities	Electric Nuclear	3.8%
2	Lacework	\$1.3B	Series D 2021-11-18	\$8.3B Liberty Global Ventures, Snowflake Ventures	United States	Internet	Internet Software & Services Monitoring & Security	2.8%
3	Devoted Health	\$1.1B	Series D 2021-10-08	\$12.6B Maverick Ventures	United States	Healthcare	Healthcare Plans N/A	2.5%
4	SVOLT	\$945M	Series B 2021-12-13	N/A Zhongyi Capital, PICC Capital	China	Energy & Utilities	Energy Storage N/A	2.0%
5	N26	\$900M	Series E 2021-10-11	\$9.2B Third Point Ventures	Germany	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance	1.9%
6	Flink	\$750M	Series B 2021-12-01	\$2.9B Prosus Ventures	Germany	Mobile & Telecommunications	Mobile Commerce Food & Grocery	1.6%
7	Airtable	\$735M	Series F 2021-12-13	\$11.7B Salesforce Ventures	United States	Internet	Internet Software & Services Database Management	1.6%
8	Forte Labs	\$725M	Series B 2021-11-12	N/A Sea Capital, zVentures	United States	Internet	Internet Software & Services Gaming	1.5%
9	Nuro	\$600M	Series D 2021-11-02	\$8.6B Google Ventures, Woven Capital	United States	Industrial	Machinery & Equipment Robotics	1.3%
10	Dreame Technology	\$563M	Series C 2021-10-20	N/A Skywalker Capital, Country Garden Venture Capital	China	Consumer Products & Services	Appliances N/A	1.2%

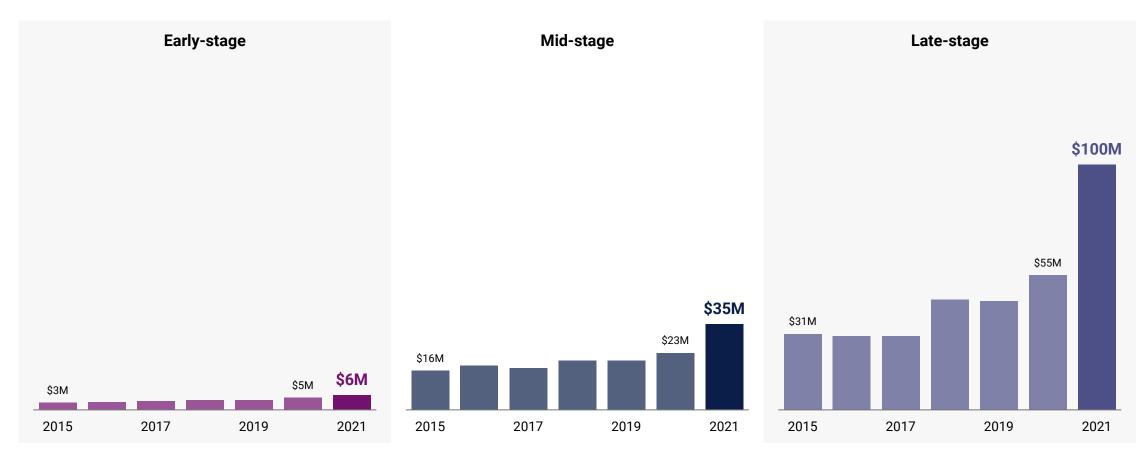
STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS More than half of CVC-backed deals in 2021 are early-stage



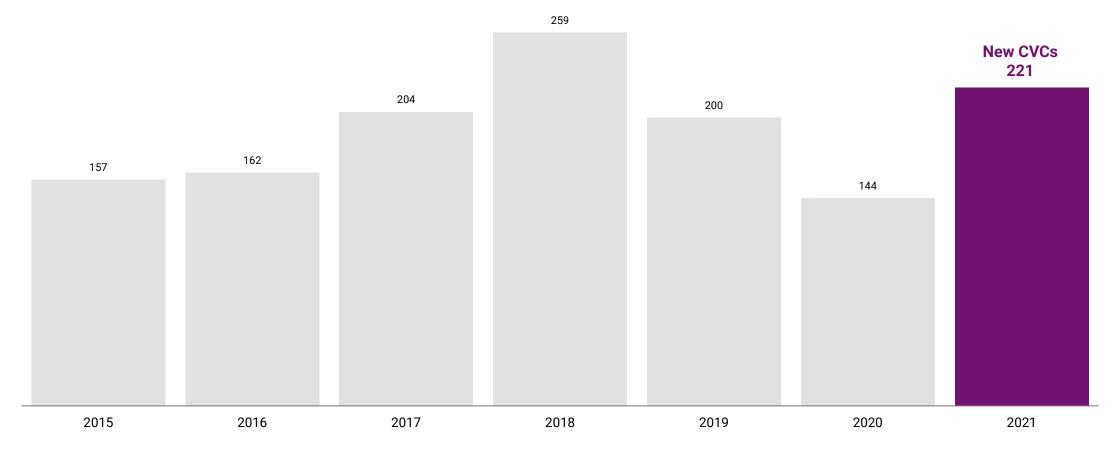
STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS US attracts majority of late-stage CVC-backed deals in Q4'21



state of cvc | GLOBAL TRENDS | INVESTMENT TRENDS CVC-backed median deal size rises across stages — late-stage nearly doubles to reach \$100M



state of cvc | global trends | investment trends The number of new CVCs rebounds in 2021



state of cvc | global trends | investment trends Global: Top CVC-backed seed/angel deals in Q4'21

	Company	Round Amount	Round Date	Select Investors	Country	Sector	Industry Subindustry
1	Multichain	\$60M	Seed VC 2021-12-21	Circle Ventures	Singapore	Electronics	Internet Software & Services Asset & Financial Management & Trading
2	Archimedes Semiconductor	\$47M	Seed VC 2021-11-17	Hefei Hi-Tech VC	China	Internet	Chips & Semiconductors Semiconductors: Integrated Circuits
2	Guardio	\$47M	Seed VC 2021-12-14	Samsung NEXT	Israel	Electronics	Internet Software & Services Monitoring & Security
4	Jidian Optoelectronics	\$34M	Seed VC 2021-10-13	Country Garden Venture Capital	China	Internet	Electrical Products N/A
5	DeBank	\$25M	Seed VC 2021-12-28	Coinbase Ventures, Crypto.com Capital	Singapore	Electronics	Internet Software & Services Information Providers & Portals
5	Whydah	\$25M	Seed VC 2021-12-07	Kardia Ventures	Vietnam	Internet	Internet Software & Services Gaming
7	Greeneye Technology	\$22M	Seed VC 2021-12-16	Syngenta Group Ventures	Israel	Internet	Crop Production N/A
8	Carats & Cake	\$19M	Seed VC 2021-12-21	GMO VenturePartners	United States	Agriculture	E-commerce Marketplace
9	Chequer	\$18M	Seed VC 2021-12-14	KB Investment, Kakao Investment	South Korea	Internet	Internet Software & Services Database Management
10	Faze Technologies	\$17M	Seed VC 2021-11-03	Samsung NEXT	United States	Internet	Internet Software & Services Asset & Financial Management & Trading

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series A deals in Q4'21**

	Company	Round Amount		Select Investors	Country	Sector	Industry Subindustry
1	Odyssey Therapeutics	\$218M	Series A 2021-12-07	SR One	United States	Healthcare	Biotechnology N/A
2	Ignis Therapeutics	\$180M	Series A 2021-11-11	KB Investment	Hong Kong	Healthcare	Medical Facilities & Services Medical Laboratories & Research
3	Haomao.Al	\$158M	Series A 2021-12-22	Qualcomm Ventures	China	Internet	Internet Software & Services Scientific, Engineering
4	FTXT	\$142M	Series A 2021-12-14	PICC Capital	China	Energy & Utilities	Renewables Hydrogen/Fuel Cell
5	Innogen	\$120M	Series A 2021-12-23	CASH Capital Investment Management	China	Healthcare	Pharmaceuticals / Drugs N/A
6	Assembly	\$100M	Series A 2021-12-10	Huobi Ventures, UOB Venture Management	Germany	Internet	Internet Software & Services Asset & Financial Management & Trading
6	EasyHealth	\$100M	Series A 2021-11-18	Nationwide Ventures	United States	Internet	Internet Software & Services Healthcare
8	METiS Therapeutics	\$86M	Series A 2021-12-07	PICC Capital	United States	Healthcare	Drug Discovery N/A
9	AviadoBio	\$80M	Series A 2021-12-02	Johnson & Johnson Innovation	United Kingdom	Healthcare	Biotechnology N/A
10	NeoCura	\$79M	Series A 2021-12-21	PICC Capital, Shunxi Fund	China	Healthcare	Medical Devices & Equipment Imaging & Diagnostic Equipment

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series B deals in Q4'21**

	Company	Round Amount	Round Date	Select Investors	Country	Sector	Industry Subindustry
1	Commonwealth Fusion Systems	\$1.8B	Series B 2021-12-01	Google Ventures, Equinor Ventures, Eni Next	United States	Energy & Utilities	Electric Nuclear
2	SVOLT	\$945M	Series B 2021-12-13	Zhongyi Capital, PICC Capital	China	Energy & Utilities	Energy Storage N/A
3	Flink	\$750M	Series B 2021-12-01	Prosus Ventures	Germany	Mobile & Telecommunications	Mobile Commerce Food & Grocery
4	Forte Labs	\$725M	Series B 2021-11-12	Sea Capital, zVentures	United States	Internet	Internet Software & Services Gaming
5	FTX	\$421M	Series B 2021-10-21	Sea Capital	Bahamas	Internet	Internet Software & Services Asset & Financial Management & Trading

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series B deals in Q4'21**

	Company	Round Amount		Select Investors	Country	Sector	Industry Subindustry
6	Future Meat Technologies	\$347M	Series B 2021-12-17	Tyson Ventures, ADM Ventures, Rich Products Ventures	Israel	Food & Beverages	Meat, Fish, Seafood & Alternative Proteins N/A
7	Vastai Technologies	\$252M	Series B 2021-12-20	PICC Capital, THU Capital	China	Electronics	Chips & Semiconductors N/A
8	Incode Technologies	\$220M	Series B 2021-12-07	Coinbase Ventures, Capital One Growth Ventures	United States	Software (non- internet/mobile)	Security Software N/A
8	Slice	\$220M	Series B 2021-11-28	Gunosy Capital	India	Internet	Internet Software & Services Payments
10	Arbor Biotechnologies	\$215M	Series B 2021-11-09	Ono Venture Investment, Illumina Ventures, Great Point Ventures	United States	Healthcare	Disease Diagnosis N/A
10	immunai	\$215M	Series B 2021-10-27	Koch Disruptive Technologies	Israel	Healthcare	Biotechnology N/A

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series C deals in Q4'21**

	Company	Round Round Amount Date	Select Investors	Country	Sector	Industry Subindustry
1	Dreame Technology	\$563M Series C 2021-10-20	Skywalker Capital, Country Garden Venture Capital	China	Consumer Products & Services	Appliances N/A
2	Orca Security	\$340M Series C 2021-10-05	CapitalG, Splunk Ventures	United States	Internet	Internet Software & Services Monitoring & Security
3	SJ Semiconductor	\$300M Series C 2021-10-08	Country Garden Venture Capital	China	Electronics	Electronic Manufacturing Services N/A
3	Sigma Computing	\$300M Series C 2021-12-16	Snowflake Ventures	United States	Internet	Internet Software & Services Application & Data Integration
5	CoinSwitch Kuber	\$260M Series C 2021-10-06	Coinbase Ventures	India	Internet	Internet Software & Services Asset & Financial Management & Trading
6	Fabric	\$200M Series C 2021-10-26	Koch Disruptive Technologies	United States	Software (non- internet/mobile)	Supply Chain & Logistics Software N/A
6	Paradox	\$200M Series C 2021-12-27	Twilio Ventures, DLA Piper Venture Fund, Workday Ventures	United States	Internet	Internet Software & Services HR & Workforce Management
6	Thought Machine	\$200M Series C 2021-11-29	ING Ventures, SEB Venture Capital, SC Ventures	United Kingdom	Software (non- internet/mobile)	Accounting & Finance Software N/A
9	Motorway	\$189M Series C 2021-11-29	BMW i Ventures	United Kingdom	Internet	E-commerce Marketplace
10	YugaByte	\$188M Series C 2021-10-28	Dell Technologies Capital, Wipro Ventures, Wells Fargo Strategic Capital	United States	Internet	Internet Software & Services Database Management

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series D deals in Q4'21**

	Company	Round Round Amount Date	Round Valuation	Country Sector	Industry Subindustry
1	Lacework	\$1.3B Series D 2021-11-18	\$8.3B Snowflake Ventures, Liberty Global Ventures	United States Internet	t Internet Software & Services Monitoring & Security
2	Devoted Health	\$1.1B Series D 2021-10-08	\$12.6B Maverick Ventures	United States Healtho	care Healthcare Plans N/A
3	Nuro	\$600M Series D 2021-11-02	\$8.6B Google Ventures, Woven Capital	United States Industr	ial Machinery & Equipment Robotics
4	Anchorage Digital	\$350M Series D 2021-12-15	\$3.0B PayPal Ventures, Kraken Ventures, GS Growth	United States Internet	t Internet Software & Services Asset & Financial Management & Trading
5	Facily	\$250M Series D 2021-11-16	\$850M DX Ventures	Brazil Internet	t E-commerce E-commerce Enablement
5	Wiz	\$250M Series D 2021-10-11	\$6.0B Salesforce Ventures	Israel Internet	t Internet Software & Services Monitoring & Security
7	Flock Freight	\$215M Series D 2021-10-20	\$1.3B Google Ventures	United States Automo Transpo	otive & Transportation Services ortation Logistics Services
8	Everlaw	\$202M Series D 2021-11-02	\$2.0B CapitalG	United States Internet	t Internet Software & Services Legal
9	Dragos	\$200M Series D 2021-10-28	National Grid Partners, \$1.7B Koch Disruptive Technologies	United States Internet	t Internet Software & Services Monitoring & Security
9	InFarm	\$200M Series D 2021-12-16	\$1.0B Bonnier Ventures	Germany Agricul	ture Agricultural Products & Related Activities N/A

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series E+ deals in Q4'21**

	Company	Round Amount		Round Valuation	Select Investors	Country	Sector	Industry Subindustry
1	N26	\$900M	Series E 2021-10-11	\$9.2B	Third Point Ventures	Germany	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance
2	Airtable	\$735M	Series F 2021-12-13	\$11.7B	Salesforce Ventures	United States	Internet	Internet Software & Services Database Management
3	Sysdig	\$350M	Series G 2021-12-15	\$2.5B	Next47, Third Point Ventures	United States	Internet	Internet Software & Services Monitoring & Security
4	BetterUp	\$300M	Series E 2021-10-08	\$4.7B	Salesforce Ventures	United States	Mobile & Telecommunications	Mobile Software & Services Education & Training
4	Cars24	\$300M	Series G 2021-12-20	\$3.3B	EXOR Seeds	India	Internet	E-commerce Auto
4	Farmers Business Network	\$300M	Series G 2021-11-18	\$4.0B	Google Ventures, ADM Ventures	United States	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS **Global: Top CVC-backed Series E+ deals in Q4'21**

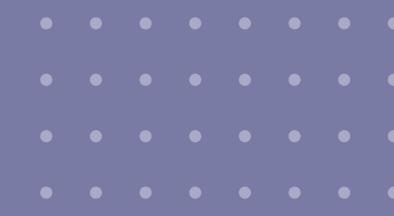
	Company	Round Amount		Round Select Investors Valuation	Country	Sector	Industry Subindustry
7	Upgrade	\$280M	Series F 2021-11-16	\$6.3B Koch Disruptive Technologies	United States	Internet	Internet Software & Services Accounting & Finance
8	Cockroach Labs	\$278M	Series F 2021-12-16	\$5.0B Google Ventures	United States	Software (non- internet/mobile)	Database Management Software N/A
9	Tiki	\$258M	Series E 2021-11-08	N/A CE Innovation Capital	Vietnam	Internet	E-commerce Multi-Product
10	Collibra	\$250M	Series G 2021-11-09	\$5.2B CapitalG	Belgium	Software (non- internet/mobile)	Business Intelligence, Analytics & Performance Mgmt Software N/A
10	HoneyBook	\$250M	Series E 2021-11-03	\$2.4B Citi Ventures	United States	Internet	Internet Software & Services Billing, Expense Management and Procurement
10	VerbIT	\$250M	Series E 2021-11-23	\$2.08 Third Point Ventures, Samsung NEXT, 40 North	United States	Software (non- internet/mobile)	Data & Document Management Software N/A

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS Global: Top CVC-backed companies that raised funding by Mosaic score in Q4'21

	Company	Mosaic Score	Round Round Amount Date	Round Valuation	Country	Sector	Industry Subindustry
1	Airwallex	950	\$100M Series E 2021-11-18	\$5.5B 1835i	Australia	Internet	Internet Software & Services Payments
1	BetterUp	950	\$300M Series E 2021-10-08	\$4.7B Salesforce Ventures	United States	Mobile & Telecommunications	Mobile Software & Services Education & Training
3	Shiprocket	940	\$185M Series E 2021-12-10	N/A Info Edge Ventures	India	Internet	E-commerce E-commerce Enablement
3	Slice	940	\$10M Series B 2021-12-09	N/A Gunosy Capital	India	Internet	Internet Software & Services Payments
5	CloudBees	930	\$150M Series F 2021-12-09	\$1.1B HSBC Venture Capital	United States	Computer Hardware 8 Services	IT Services IT Solutions & Software Development
5	Dialpad	930	\$170M Series F 2021-12-16	\$2.28 T-Mobile Ventures, Google Ventures	United States	Internet	Internet Software & Services Conferencing & Communication

STATE OF CVC | GLOBAL TRENDS | INVESTMENT TRENDS Global: Top CVC-backed companies that raised funding by Mosaic score in Q4'21

	Company	Mosaic Score	Round Amount		Round Valuation	Select Investors	Country	Sector	Industry Subindustry
5	ThoughtSpot	930	\$100M	Series F 2021-11-15	\$4.2B	Snowflake Ventures, Capital One Growth Ventures	United States	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt
8	Expel	920	\$140M	Series E 2021-11-18	\$1.0B	Cisco Investments, CapitalG	United States	Software (non- internet/mobile)	Security Software N/A
8	N26	920	\$900M	Series E 2021-10-11	\$9.2B	Third Point Ventures	Germany	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance
8	OpenWeb	920	\$150M	Series E 2021-11-09	\$1.0B	Samsung NEXT	United States	Internet	Internet Software & Services Advertising, Sales & Marketing
8	Platzi	920	\$62M	Series B 2021-12-06	N/A	Prosus Ventures	United States	Internet	Internet Software & Services Education & Training
8	Sigma Computing	920	\$300M	Series C 2021-12-16	N/A	Snowflake Ventures	United States	Internet	Internet Software & Services Application & Data Integration





Investors

GLOBAL TRENDS | 2021

STATE OF CVC | GLOBAL TRENDS | INVESTORS **Global: Top CVCs by company count in Q4'21**

	Investor	Company Count	Country
1	Google Ventures	27	United States
1	KB Investment	27	South Korea
3	Coinbase Ventures	22	United States
3	Salesforce Ventures	22	United States
5	Mitsubishi UFJ Capital	18	Japan
6	Alexandria Venture Investments	15	United States
6	Prosus Ventures	15	Netherlands
6	SMBC Venture Capital	15	Japan
9	Huobi Ventures	14	Seychelles
9	Intel Capital	14	United States
9	Samsung NEXT	14	United States

STATE OF CVC | GLOBAL TRENDS | INVESTORS **Global: Top CVCs by median Mosaic score of companies in 2021**

	Investor	Median Mosaic Score	Country	Median Management Score	Median Money Score	Median Momentum Score	Median Market Score
1	Snowflake Ventures	910	United States	640	950	860	910
2	Bertelsmann India Investments	900	India	620	950	840	880
3	CapitalG	870	United States	550	940	880	900
4	ION Crossover Partners	855	Israel	545	955	810	815
5	PayPal Ventures	850	United States	580	930	745	920
6	SCB 10X	845	Thailand	570	900	755	925
7	CE Innovation Capital	830	China	525	900	825	940
7	Kraken Ventures	830	United States	610	820	750	940
9	Allianz X	820	Germany	640	940	770	940
9	GS Growth	820	United States	595	910	740	850
9	Intact Ventures	820	Canada	400	900	690	830
9	Wells Fargo Strategic Capital	820	United States	620	885	745	940





Sector Spotlights



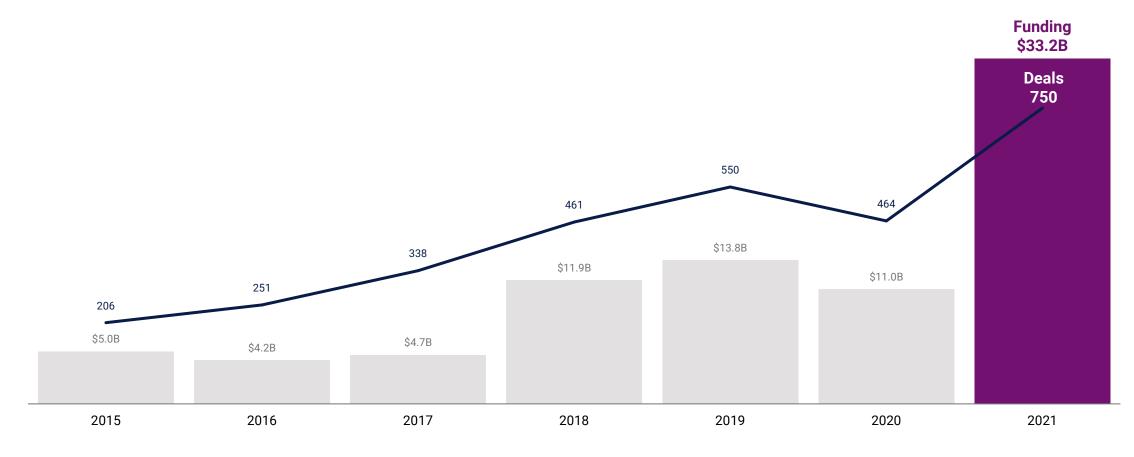




Fintech

SECTOR SPOTLIGHTS | 2021

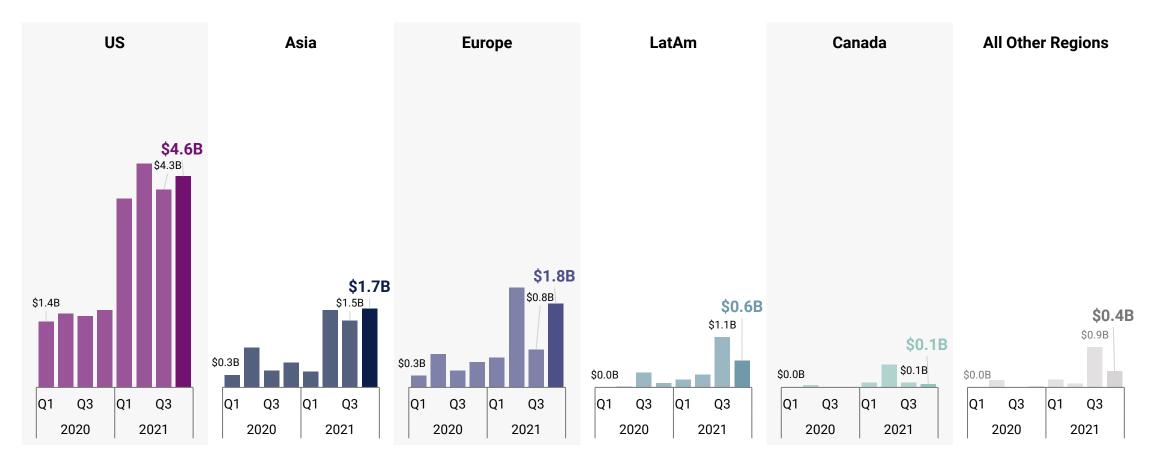
STATE OF CVC | SECTOR SPOTLIGHTS | FINTECH Global CVC-backed fintech funding and deals rebound to new highs



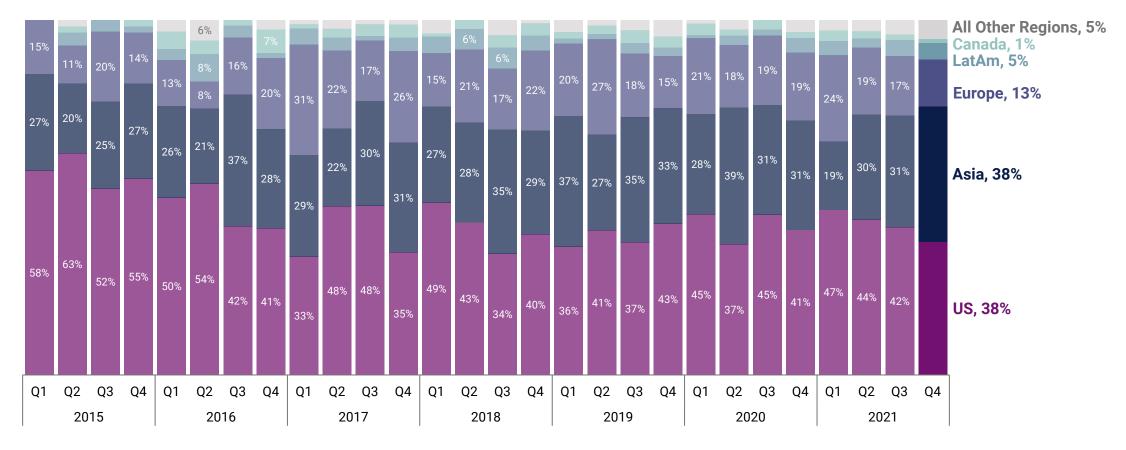
STATE OF CVC | SECTOR SPOTLIGHTS | FINTECH CVC-backed fintech funding more than triples YoY in Q4'21



US leads Q4'21 CVC-backed fintech funding, followed by Europe and Asia



Asia's share of CVC-backed fintech deals up 7 percentage points in Q4'21



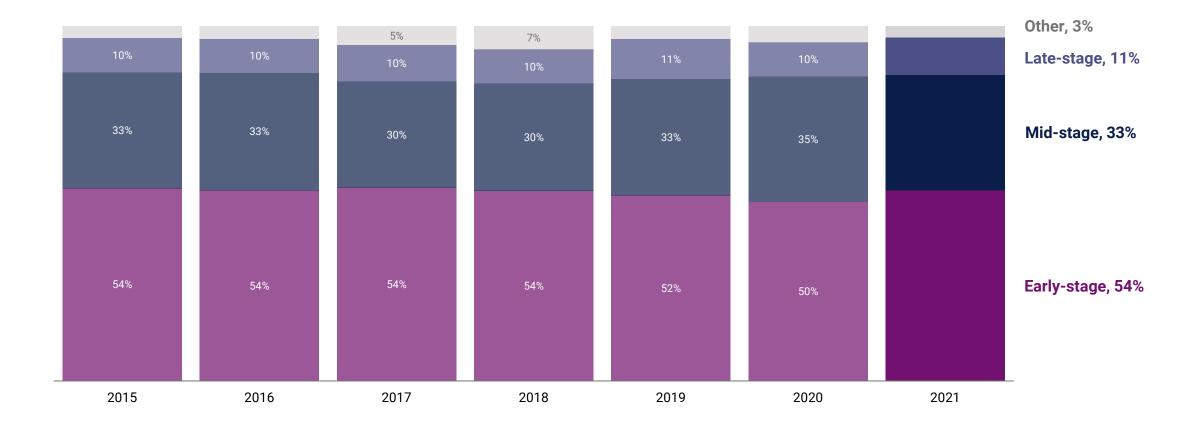
STATE OF CVC | SECTOR SPOTLIGHTS | FINTECH

Average and median CVC-backed fintech deal sizes hit new records



Average Size Median Size

Early-stage CVC-backed fintech deal share regains ground, reaching 54%



state of cvc | sector spotlights | fintech Fintech: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation		Country	Sector	Industry Subindustry	% of Total Funding
1	Devoted Health	\$1.1B	Series D 2021-10-08	\$12.6B	Maverick Ventures	United States	Healthcare	Healthcare Plans N/A	12.5%
2	N26	\$900M	Series E 2021-10-11	\$9.2B	Third Point Ventures	Germany	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance	9.8%
3	FTX	\$421M	Series B 2021-10-21	\$25.0B	Sea Capital	Bahamas	Internet	Internet Software & Services Asset & Financial Management & Trading	4.6%
4	Anchorage Digital	\$350M	Series D 2021-12-15	\$3.0B	PayPal Ventures, Kraken Ventures, GS Growth	United States	Internet	Internet Software & Services Asset & Financial Management & Trading	3.8%
5	Upgrade	\$280M	Series F 2021-11-16	\$6.3B	Koch Disruptive Technologies	United States	Internet	Internet Software & Services Accounting & Finance	3.0%

state of cvc | sector spotlights | fintech Fintech: Top CVC-backed deals in Q4'21

	Company	Round Amount		Round Valuation	Select Investors	Country	Sector	Industry Subindustry	% of Total Funding
6	CoinSwitch Kuber	\$260M	Series C 2021-10-06	\$1.9B	Coinbase Ventures	India	Internet	Internet Software & Services Asset & Financial Management & Trading	2.8%
7	Collibra	\$250M	Series G 2021-11-09	\$5.2B	CapitalG	Belgium	Software (non- internet/mobile)	Business Intelligence, Analytics & Performance Mgmt Software N/A	2.7%
7	HoneyBook	\$250M	Series E 2021-11-03	\$2.4B	Citi Ventures	United States	Internet	Internet Software & Services Billing, Expense Management and Procurement	2.7%
9	Acko General Insurance	\$225M	Series E 2021-10-28	\$1.1B	Munich Re Ventures, Intact Ventures	India	Financial	Insurance N/A	2.4%
10	Incode Technologies	\$220M	Series B 2021-12-07	\$1.2B	Coinbase Ventures, Capital One Growth Ventures	United States	Software (non- internet/mobile)	Security Software N/A	2.4%
10	Slice	\$220M	Series B 2021-11-28	\$1.0B	Gunosy Capital	India	Internet	Internet Software & Services Payments	2.4%

STATE OF CVC | SECTOR SPOTLIGHTS | FINTECH **Fintech: Top CVCs by company count in Q4'21**

	Investor	Company Count	Investor Group	Country
1	Coinbase Ventures	13	CVC	United States
2	Huobi Ventures	8	CVC	Seychelles
3	Alameda Research Ventures	5	CVC	Hong Kong
3	CE Innovation Capital	5	CVC	China
3	Citi Ventures	5	CVC	United States
3	Wells Fargo Strategic Capital	5	CVC	United States
7	KB Investment	4	CVC	South Korea
7	Prosus Ventures	4	CVC	Netherlands
7	Saison Capital	4	CVC	Singapore
7	ViaBTC Capital	4	CVC	China





Retail Tech

SECTOR SPOTLIGHTS | 2021

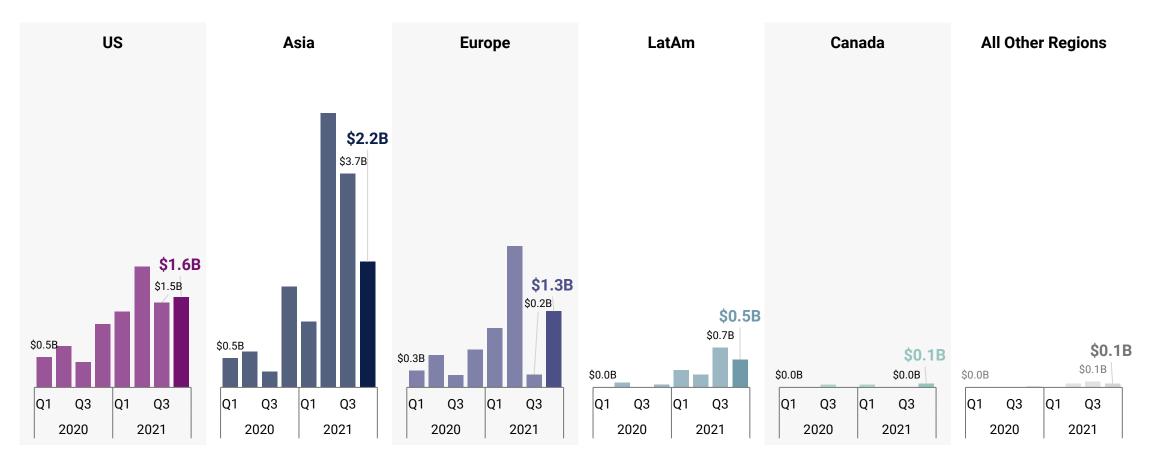
STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH **Global CVC-backed retail tech funding breaks through 2-year plateau**



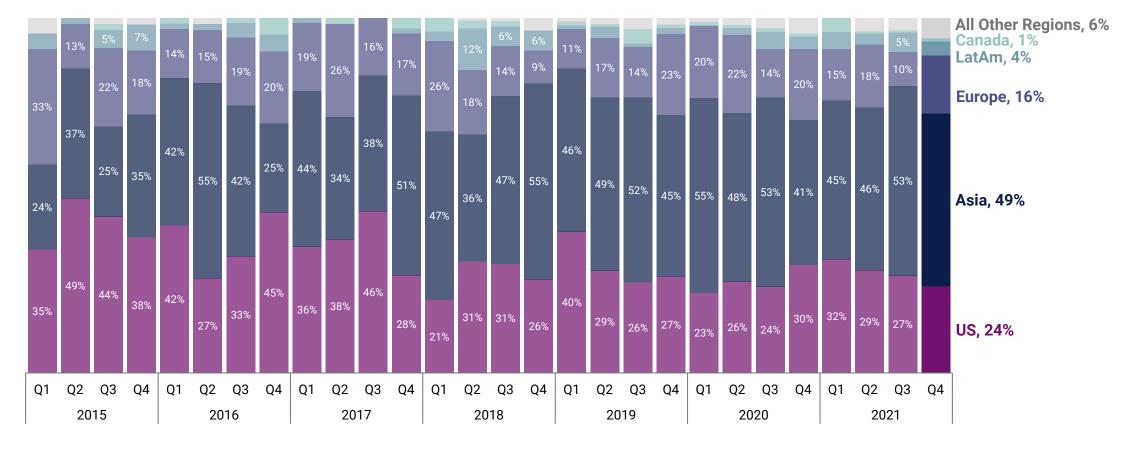
STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH CVC-backed retail tech financing slides from Q2'21 highs but is still up YoY



state of cvc | sector spotlights | retail tech CVC-backed retail tech funding to Asia drops to \$2.2B in Q4'21

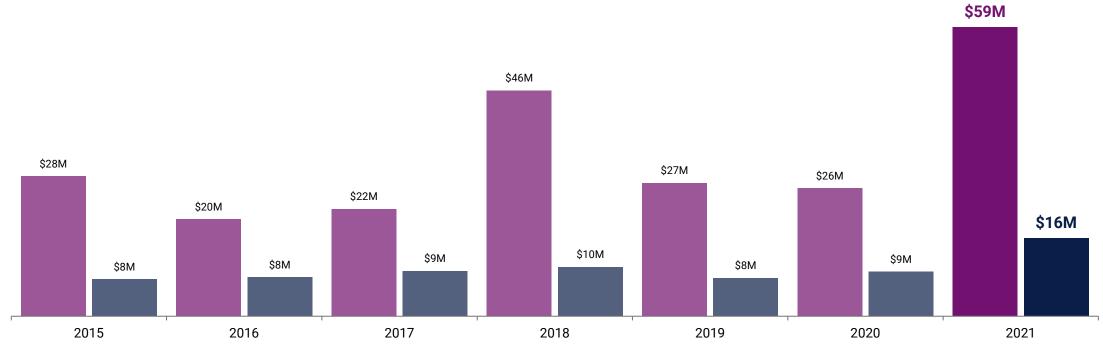


STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH Asia continues to attract the most CVC-backed retail tech deals



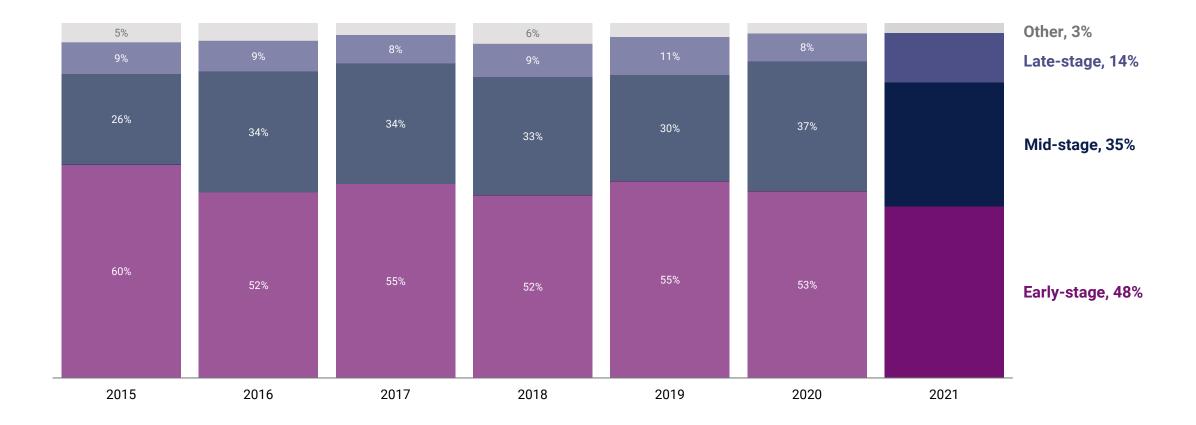
STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH

Average CVC-backed retail tech deal size more than doubles YoY to \$59M



Average Size Median Size

STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH Early-stage CVC-backed retail tech deal share falls to a 7-year low

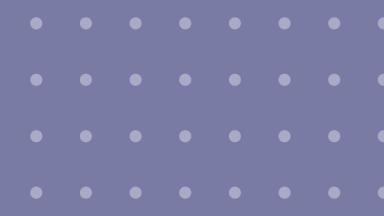


STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH **Retail Tech: Top CVC-backed deals in Q4'21**

	Company	Round Amount	Round Date	Round Valuation	Select Investors	Country	Sector	Industry Subindustry	% of Total Funding
1	Flink	\$750M	Series B 2021-12-01	\$2.9B	Prosus Ventures	Germany	Mobile & Telecommunications	Mobile Commerce Food & Grocery	13.3%
2	Nuro	\$600M	Series D 2021-11-02	\$8.6B	Google Ventures, Woven Capital	United States	Industrial	Machinery & Equipment Robotics	10.6%
3	Cars24	\$300M	Series G 2021-12-20	\$3.3B	EXOR Seeds	India	Internet	E-commerce Auto	5.3%
4	Tiki	\$258M	Sorios E	N/A	CE Innovation Capital	Vietnam	Internet	E-commerce Multi-Product	4.6%
5	Facily	\$250M	Series D 2021-11-16	\$850M	DX Ventures	Brazil	Internet	E-commerce E-commerce Enablement	4.4%
6	Flock Freight	\$215M	Sorios D	\$1.3B	Google Ventures	United States	Automotive & Transportation	Transportation Services Logistics services	3.8%
7	Fabric	\$200M	Series C 2021-10-26	\$1.0B	Koch Disruptive Technologies	United States	Software (non- internet/mobile)	Supply Chain & Logistics Software N/A	3.5%
8	Motorway	\$189M	Series C 2021-11-29	\$1.3B	BMW i Ventures	United Kingdom	Internet	E-commerce Marketplace	3.3%
9	Shiprocket	\$185M	Series E 2021-12-10	N/A	Info Edge Ventures	India	Internet	E-commerce E-commerce Enablement	3.3%
10	MyGlamm	\$150M	Series D 2021-11-10	\$1.2B	Prosus Ventures	India	Mobile & Telecommunications	Mobile Commerce Marketplace	2.7%
10	Qupital	\$150M	Series B 2021-11-09	N/A	Citi Ventures	Hong Kong	Internet	E-commerce Marketplace	2.7%

STATE OF CVC | SECTOR SPOTLIGHTS | RETAIL TECH **Retail Tech: Top CVCs by company count in Q4'21**

	Investor	Company Count Investor Group	Country
1	Prosus Ventures	7 CVC	Netherlands
2	Google Ventures	4 CVC	United States
2	Raed Ventures	4 CVC	Saudi Arabia
4	Crit Ventures	3 CVC	South Korea
4	Info Edge Ventures	3 CVC	India
4	KB Investment	3 CVC	South Korea
4	Salesforce Ventures	3 CVC	United States

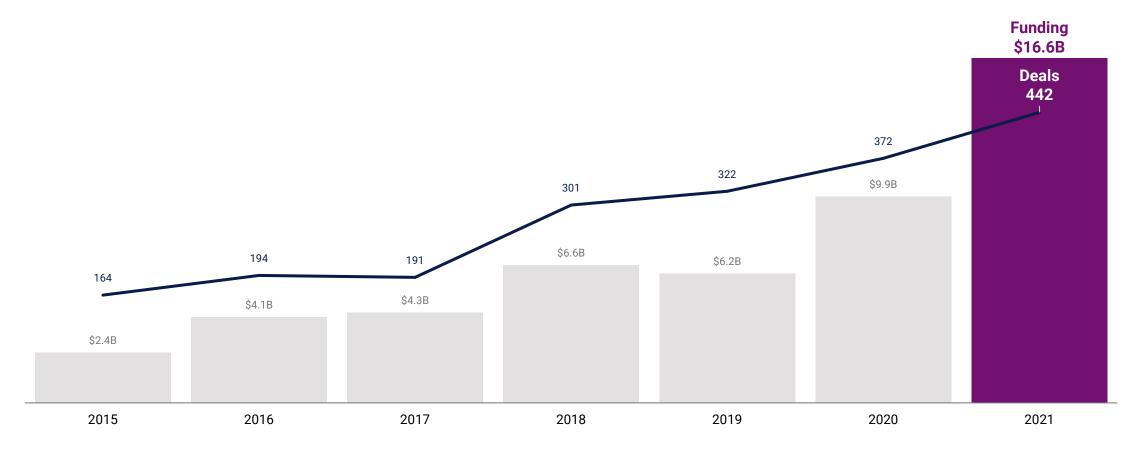




Digital Health

SECTOR SPOTLIGHTS | 2021

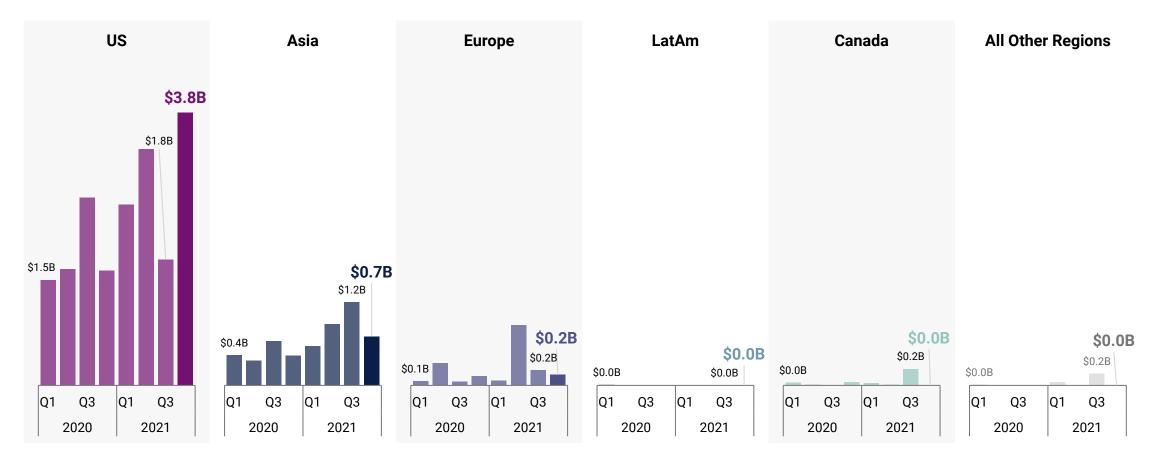
state of cvc | sector spotlights | digital health CVC-backed digital health funding rises sharply to \$16.6B in 2021



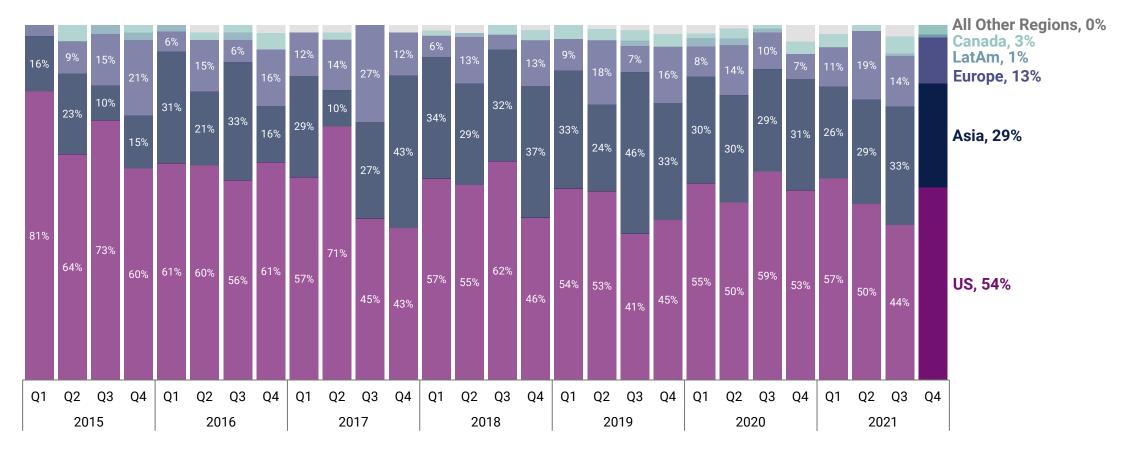
STATE OF CVC | SECTOR SPOTLIGHTS | DIGITAL HEALTH Q4'21 CVC-backed digital health funding up 114% YoY and 31% QoQ



state of cvc | sector spotLights | digital health US leads in Q4'21 CVC-backed digital health funding — 5x more than the next region

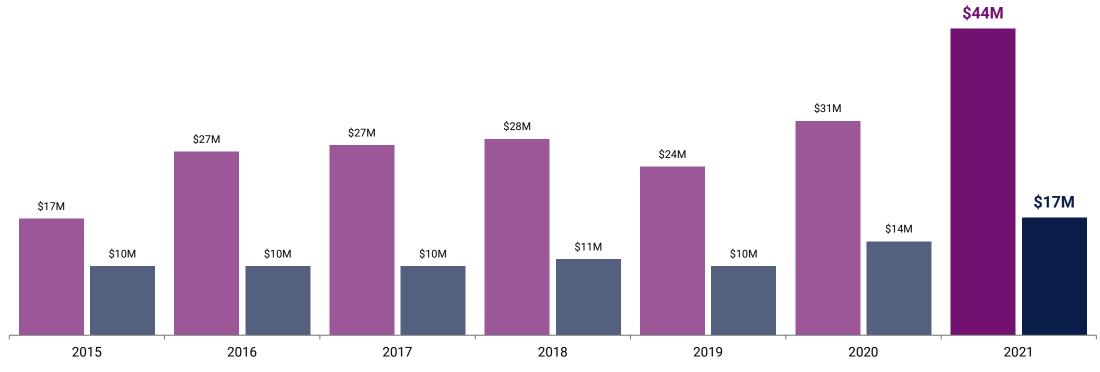


STATE OF CVC | SECTOR SPOTLIGHTS | DIGITAL HEALTH US sees more than half of CVC-backed digital health deals in Q4'21



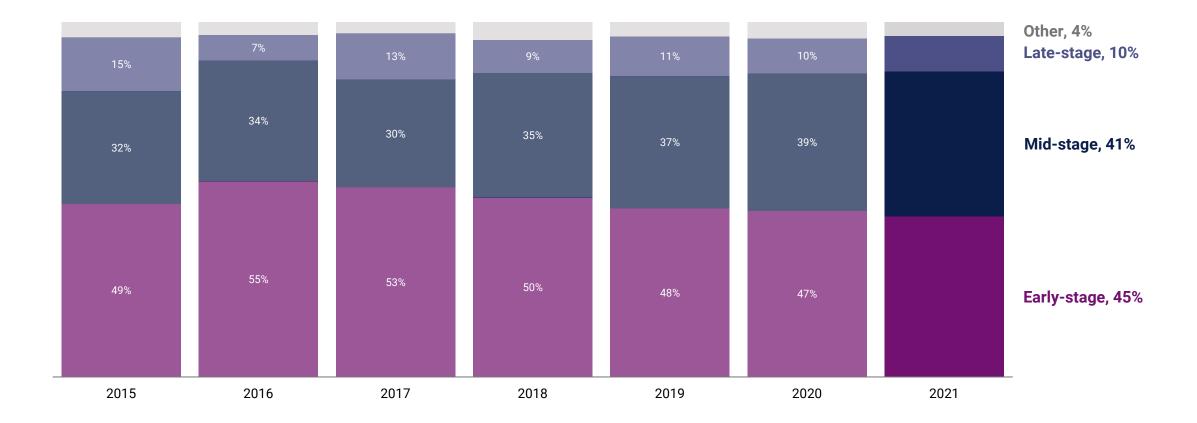
STATE OF CVC | SECTOR SPOTLIGHTS | DIGITAL HEALTH

Average and median CVC-backed digital health deal sizes set records



Average Size Median Size

state of cvc | sector spotlights | digital health Mid-stage CVC-backed digital health deal share at 7-year high of 41%



STATE OF CVC | SECTOR SPOTLIGHTS | DIGITAL HEALTH **Digital Health: Top CVC-backed deals in Q4'21**

	Company	Round Amount	Round Date	Round Valuation	Select Investors	Country	Sector	Industry Subindustry	% of Total Funding
1	Devoted Health	\$1.1B	Series D 2021-10-08	\$12.6B	Maverick Ventures	United States	Healthcare	Healthcare Plans N/A	24.5%
2	BetterUp	\$300M	Series E 2021-10-08	\$4.7B	Salesforce Ventures	United States	Mobile & Telecommunications	Mobile Software & Services Education & Training	6.4%
3	immunai	\$215M	Series B 2021-10-27	N/A	Koch Disruptive Technologies, Alexandria Venture Investments	Israel	Healthcare	Biotechnology N/A	4.6%
4	Owkin	\$180M	Series B 2021-11-18	\$1.0B	Sanofi Ventures	United States	Software (non- internet/mobile)	Healthcare Software N/A	3.8%
5	Innovaccer	\$150M	Series E 2021-12-15	\$3.2B	M12	United States	Internet	Internet Software & Services Healthcare	3.2%
5	Iterative Scopes	\$150M	Series B 2021-12-14	\$654M	Johnson & Johnson Innovation	United States	Software (non- internet/mobile)	Healthcare Software N/A	3.2%
7	Workit Health	\$118M	Series C 2021-10-21	\$500M	CVS Health Ventures, The Blue Venture Fund	United States	Mobile & Telecommunications	Mobile Software & Services Health & Wellness	2.5%
8	EasyHealth	\$100M	Series A 2021-11-18	N/A	Nationwide Ventures	United States	Internet	Internet Software & Services Healthcare	2.1%
8	Found	\$100M	Series B 2021-12-16	\$600M	Google Ventures	United States	Internet	Internet Software & Services Health & Wellness	2.1%
8	H2O.ai	\$100M	Series E 2021-11-07	\$1.7B	Wells Fargo Strategic Capital	United States	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt	2.1%
8	Tasso	\$100M	Series B 2021-12-16	N/A	Merck Global Health Innovation Fund	United States	Healthcare	Medical Devices & Equipment Patient Monitoring	2.1%

state of cvc | sector spotLights | digital health Digital Health: Top CVCs by company count in Q4'21

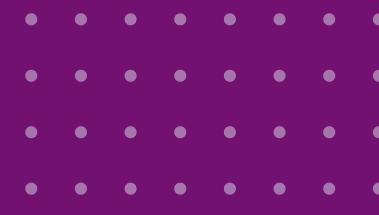
	Investor	Company Count	Investor Group	Country
1	Google Ventures	8	CVC	United States
2	Johnson & Johnson Innovation	3	CVC	United States
2	Merck Global Health Innovation Fund	3	CVC	United States
2	Northwell Holdings & Ventures	3	CVC	United States
2	Optum Ventures	3	CVC	United States



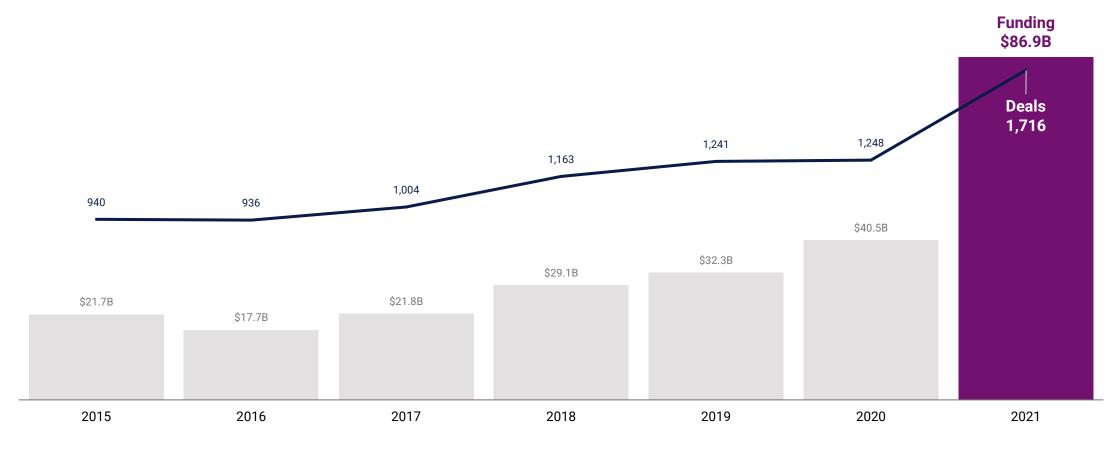
US Trends

2021

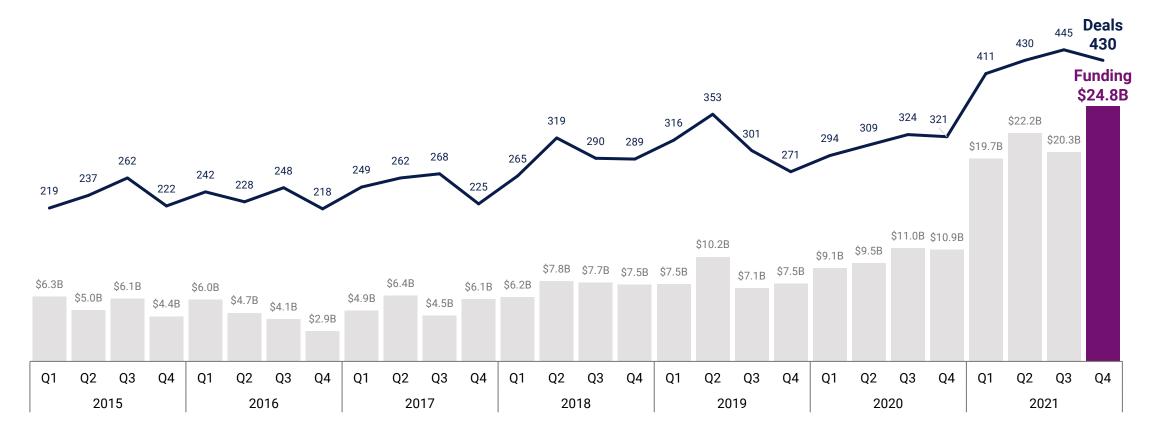




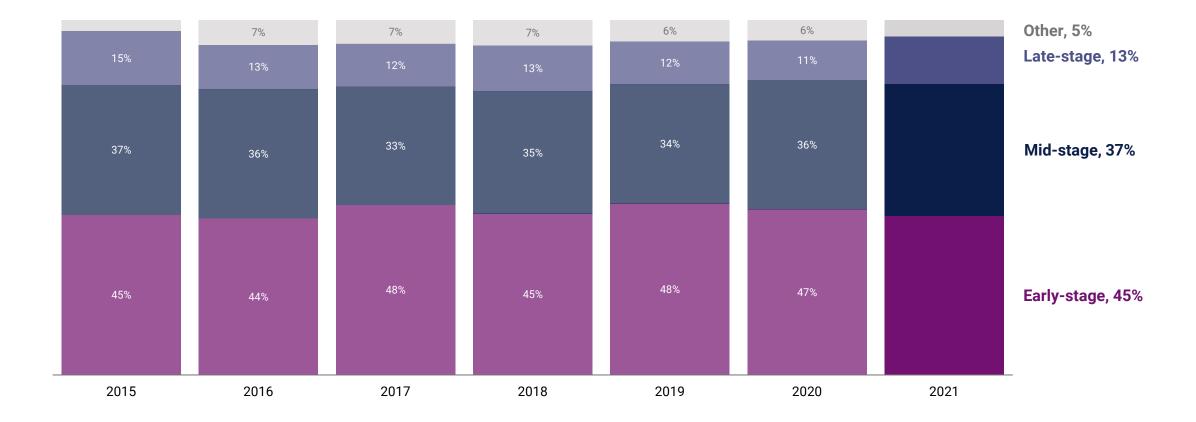
STATE OF CVC | US CVC-backed funding to US companies more than doubles in 2021



STATE OF CVC | US Q4'21 CVC-backed funding more than doubles YoY and grows 22% QoQ



state of cvc us Mid- and late-stage CVC-backed deal shares tick up in 2021



STATE OF CVC | US US: Top CVC-backed deals in Q4'21

	Company	Round Amount		Round Valuation	Select Investors	Sector	Industry Subindustry	% of Total Funding
1	Commonwealth Fusion Systems	\$1.8B	Series B 2021-12-01		Google Ventures, Equinor Ventures, Eni Next	Energy & Utilities	Electric Nuclear	7.3%
2	Lacework	\$1.3B	Series D 2021-11-18	\$8.3B	Snowflake Ventures, Liberty Global Ventures	Internet	Internet Software & Services Monitoring & Security	5.3%
3	Devoted Health	\$1.1B	Series D 2021-10-08	\$12.6B	Maverick Ventures	Healthcare	Healthcare Plans N/A	4.6%
4	Airtable	\$735M	Series F 2021-12-13	\$11.7B	Salesforce Ventures	Internet	Internet Software & Services Database Management	3.0%
5	Forte Labs	\$725M	Series B 2021-11-12	N/A	Sea Capital, zVentures	Internet	Internet Software & Services Gaming	2.9%
6	Nuro	\$600M	Series D 2021-11-02	\$8.6B	Google Ventures, Woven Capital	Industrial	Machinery & Equipment Robotics	2.4%

STATE OF CVC | US US: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Select Investors	Sector	Industry Subindustry	% of Total Funding
7	Anchorage Digital	\$350M	Series D 2021-12-15	\$3.0B	PayPal Ventures, Kraken Ventures, GS Growth	Internet	Internet Software & Services Asset & Financial Management & Trading	1.4%
7	Sysdig	\$350M	Series G 2021-12-15	\$2.5B	Next47, Third Point Ventures	Internet	Internet Software & Services Monitoring & Security	1.4%
9	Orca Security	\$340M	Series C 2021-10-05	\$1.8B	CapitalG, Splunk Ventures	Internet	Internet Software & Services Monitoring & Security	1.4%
10	BetterUp	\$300M	Series E 2021-10-08	\$4.7B	Salesforce Ventures	Mobile & Telecommunications	Mobile Software & Services Education & Training	1.2%
10	Farmers Business Network	\$300M	Series G 2021-11-18	\$4.0B	Google Ventures, ADM Ventures	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt	1.2%
10	Sigma Computing	\$300M	Series C 2021-12-16	N/A	Snowflake Ventures	Internet	Internet Software & Services Application & Data Integration	1.2%

STATE OF CVC | US US: Top CVCs by company count in Q4'21

	Investor	Company Count	Investor Group	Country
1	Google Ventures	27	CVC	United States
2	Coinbase Ventures	22	CVC	United States
2	Salesforce Ventures	22	CVC	United States
4	Alexandria Venture Investments	15	CVC	United States
5	Intel Capital	14	CVC	United States
5	Samsung NEXT	14	CVC	United States
7	Point72 Ventures	10	CVC	United States
7	Qualcomm Ventures	10	CVC	United States
9	BMW i Ventures	9	CVC	United States
10	M12	8	CVC	United States



Silicon Valley

US | 2021

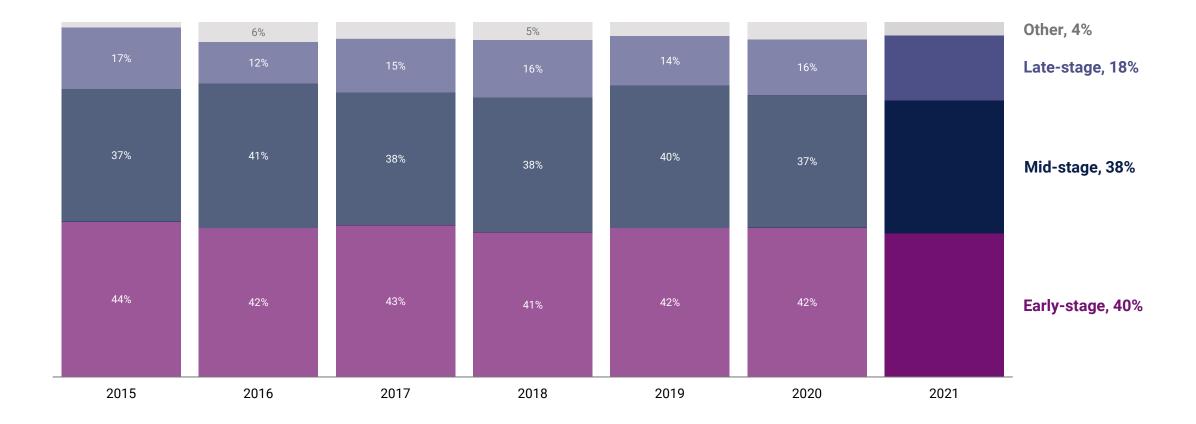


STATE OF CVC | US | SILICON VALLEY CVC-backed funding to Silicon Valley companies smashes records in Q4'21



STATE OF CVC | US | SILICON VALLEY

Late-stage CVC-backed deal share reaches 7-year high of 18%



state of cvc | US | SILICON VALLEY Silicon Valley: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	Lacework	\$1.3B	Series D 2021-11-18	\$8.3B Snowflake Ventures, Liberty Global Ventures	Internet	Internet Software & Services Monitoring & Security	11.5%
2	Airtable	\$735M	Series F 2021-12-13	\$11.7B Salesforce Ventures	Internet	Internet Software & Services Database Management	6.5%
3	Forte Labs	\$725M	Series B 2021-11-12	N/A Sea Capital, zVentures	Internet	Internet Software & Services Gaming	6.4%
4	Nuro	\$600M	Series D 2021-11-02	\$8.6B Google Ventures, Woven Capital	Industrial	Machinery & Equipment Robotics	5.3%
5	Anchorage Digital	\$350M	Series D 2021-12-15	\$3.0B PayPal Ventures, Kraken Ventures, GS Growth	Internet	Internet Software & Services Asset & Financial Management & Trading	3.1%
5	Sysdig	\$350M	Series G 2021-12-15	\$2.5B Next47, Third Point Ventures	Internet	Internet Software & Services Monitoring & Security	3.1%



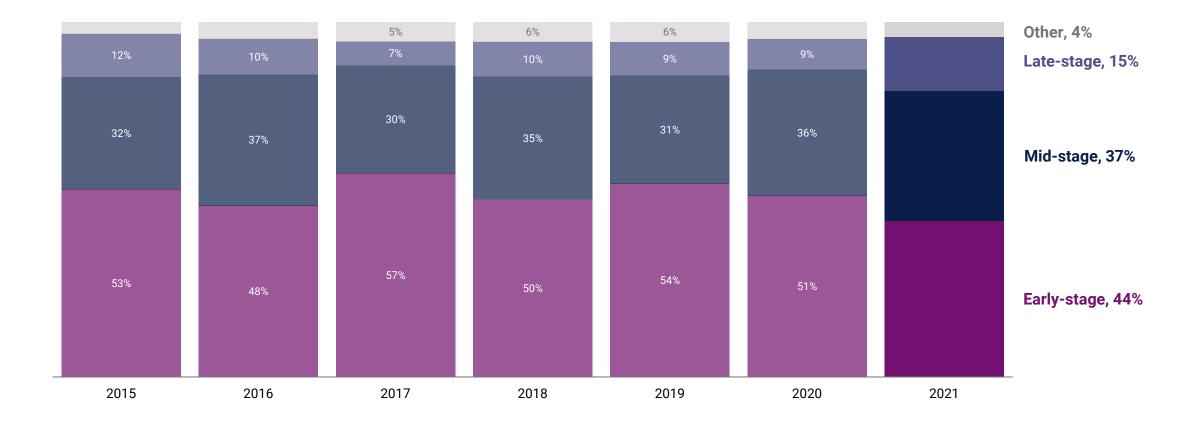
US | 2021

STATE OF CVC | US | NEW YORK CVC-backed funding to New York hits fourth consecutive \$3B+ quarter



STATE OF CVC | US | NEW YORK

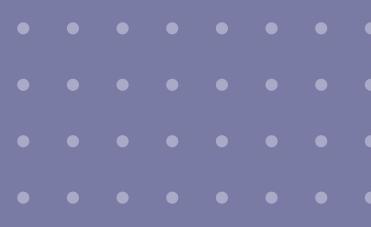
Late-stage deal share with CVC participation reaches a 7-year high of 15%



STATE OF CVC US NEW YORK **New York: Top CVC-backed deals in Q4'21**

	Company	Round Amount	Round Date	Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	Cockroach Labs	\$278M	Series F 2021-12-16	\$5.0B Google Ventures	Software (non- internet/mobile)	Database Management Software N/A	8.9%
2	VerbIT	\$250M	Series E 2021-11-23	\$2.0B Third Point Ventures, 40 North, Samsung NEXT	Software (non- internet/mobile)	Data & Document Management Software N/A	8.0%
3	Lusha	\$205M	Series B 2021-11-10	\$1.5B ION Crossover Partners	Internet	Internet Software & Services Advertising, Sales & Marketing	6.6%
4	ConsenSys	\$200M	Venture Capital 2021-11-17	\$3.2B Coinbase Ventures	Software (non- internet/mobile)	Asset & Financial Management & Trading Software N/A	6.4%
4	Fabric	\$200M	Series C 2021-10-26	\$1.0B Koch Disruptive Technologies	Software (non- internet/mobile)	Supply Chain & Logistics Software N/A	6.4%



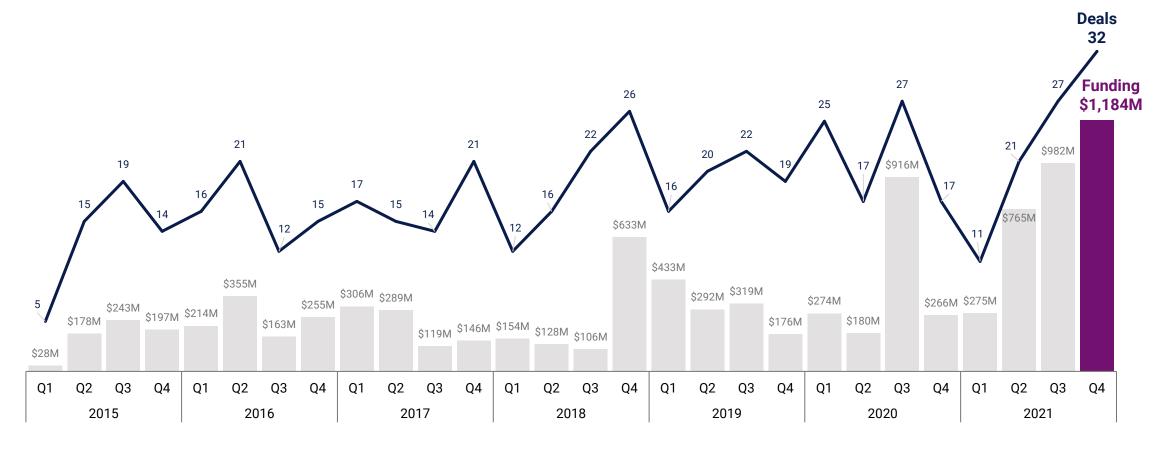




Los Angeles

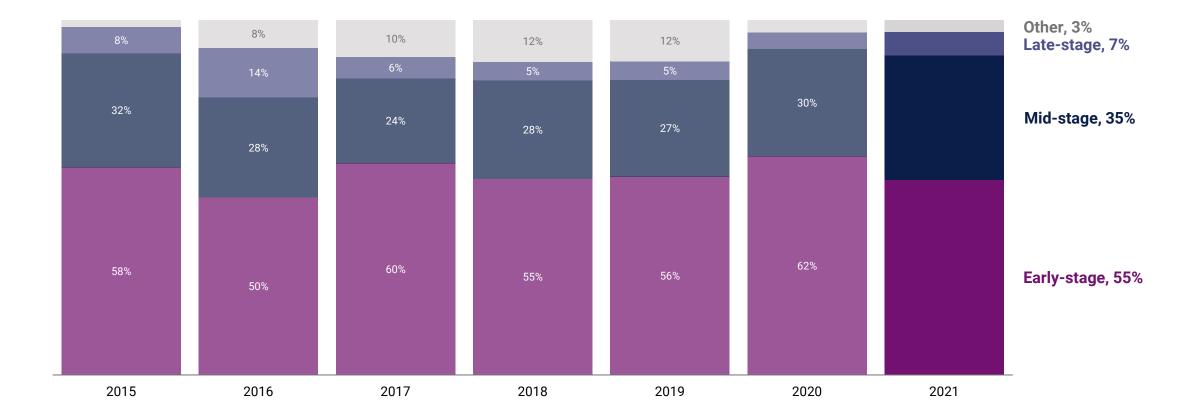
US | 2021

LA-based companies see first \$1B+ quarter in CVC-backed funding



STATE OF CVC | US | LOS ANGELES

Over one-third of CVC-backed deals go to mid-stage companies in 2021



STATE OF CVC US LOS ANGELES Los Angeles: Top CVC-backed deals in Q4'21

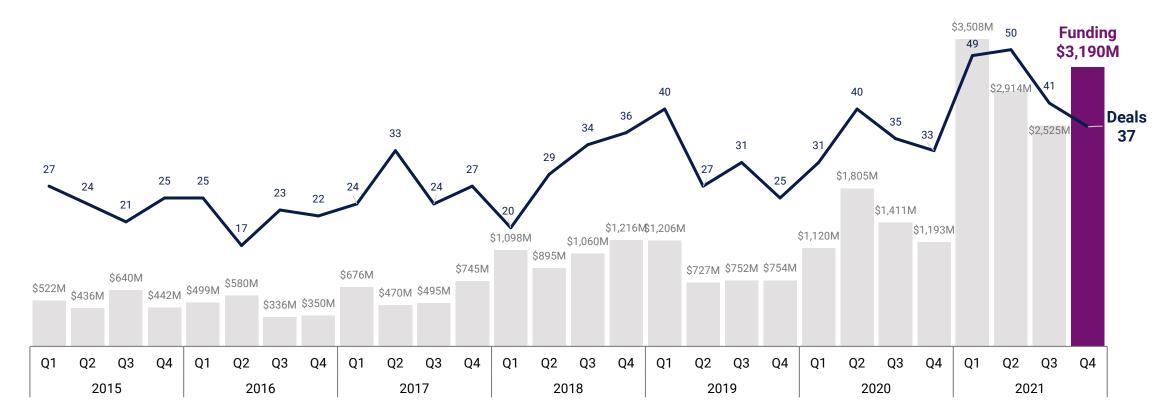
	Company	Round Amount	Round Date	Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	ABL Space Systems	\$200M	Series B 2021-10-25	\$2.4B Lockheed Martin Ventures	Industrial	Aerospace & Defense N/A	16.9%
2	AvantStay	\$160M	Series B 2021-12-15	N/A Convivialité Ventures, Capital One Growth Ventures	Internet	E-commerce Travel (internet)	13.5%
3	Mythical Games	\$150M	Series C 2021-11-04	\$1.3B 32 Equity	Internet	Internet Software & Services Gaming	12.7%
4	Tala	\$145M	Series E 2021-10-14	\$800M PayPal Ventures	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance	12.2%
5	EasyHealth	\$100M	Series A 2021-11-18	N/A Nationwide Ventures	Internet	Internet Software & Services Healthcare	8.4%



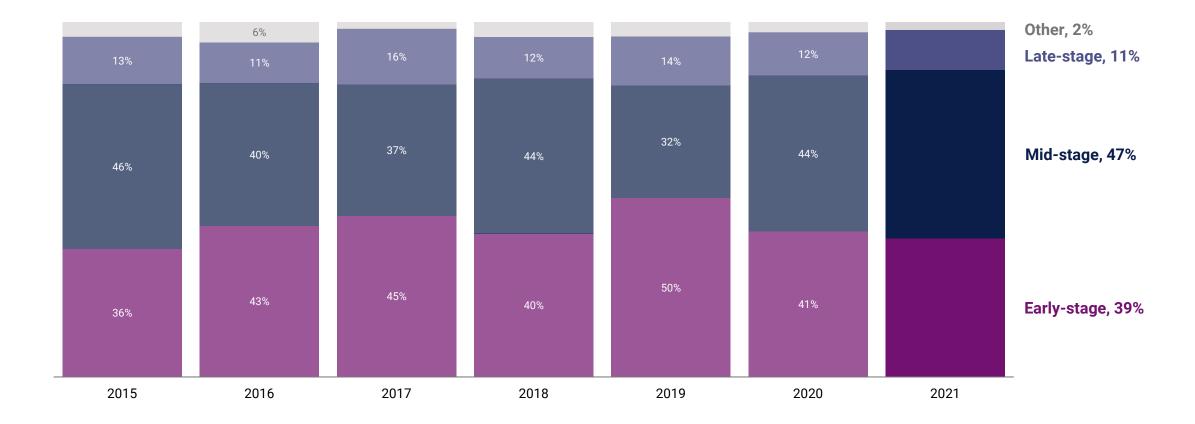


US | 2021

STATE OF CVC | US | BOSTON CVC-backed funding to Boston-based companies tops \$3B in Q4'21



Early-stage CVC-backed deal share declines to lowest level since 2015



STATE OF CVC | US | BOSTON **Boston: Top CVC-backed deals in Q4'21**

	Company	Round Round Amount Date	Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	Commonwealth Fusion Systems	\$1.88 Series B 2021-12-01	N/A Google Ventures, Equinor Ventures, Eni Next	Energy & Utilities	Electric Nuclear	56.4%
2	Arbor Biotechnologies	\$215M Series B 2021-11-09	\$531M Ono Venture Investment, Illumina Ventures, Great Point Ventures	Healthcare	Disease Diagnosis N/A	6.7%
3	Iterative Scopes	\$150M Series B 2021-12-14	\$654M Johnson & Johnson Innovation	Software (non- internet/mobile)	Healthcare Software N/A	4.7%
4	Acrivon Therapeutics	\$100M Series B 2021-11-11	\$213M Alexandria Venture Investments	Healthcare	Biotechnology N/A	3.1%
4	HotSpot Therapeutics	\$100M Series C 2021-11-29	N/A MRL Ventures, SR One	Healthcare	Biotechnology N/A	3.1%



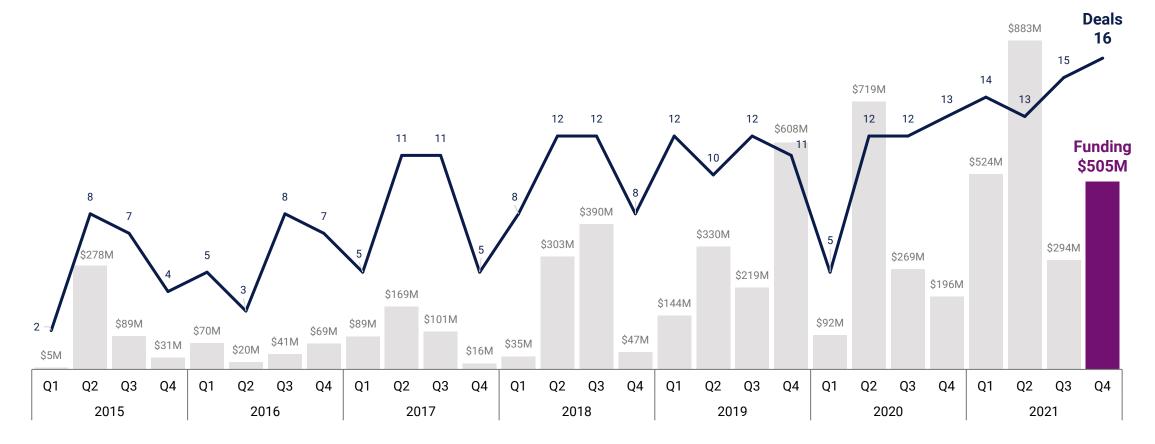
Seattle

US | 2021

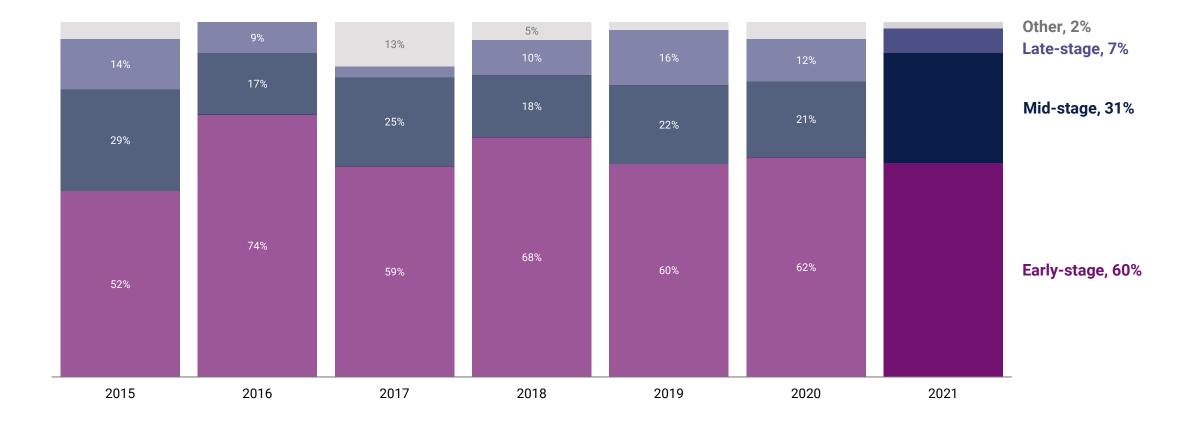


STATE OF CVC | US | SEATTLE

CVC-backed deals to Seattle continue to climb, reaching an all-time high of 16 in Q4'21

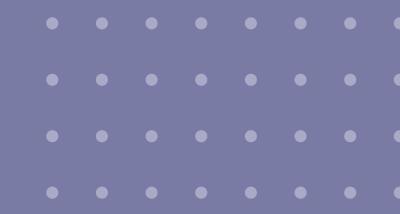


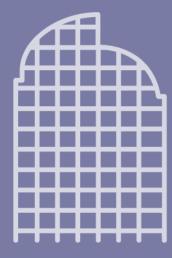
STATE OF CVC | US | SEATTLE Mid-stage deal share with CVC participation jumps to record 31%



state of cvc | US | SEATTLE Seattle: Top CVC-backed deals in Q4'21

	Company	Round Amount		Round Valuation Select Investors		Industry Subindustry	% of Total Funding
1	Karat	\$110M	Series C 2021-10-13	\$1.1B SemperVirens	Internet	Internet Software & Services HR & Workforce Management	21.8%
2	Tasso	\$100M	Series B 2021-12-16	N/A Merck Global Health Innovation Fund	Healthcare	Medical Devices & Equipment Patient Monitoring	19.8%
3	Stoke Space	\$65M	Series A 2021-12-15	N/A Point72 Ventures, Toyota Ventures	Industrial	Aerospace & Defense N/A	12.9%
4	Upbound	\$60M	Series B 2021-11-29	\$414M Google Ventures, Intel Capital	Internet	Internet Software & Services Application & Data Integration	11.9%
5	Mozart	\$55M	Series A 2021-10-26	N/A Alexandria Venture Investments, MRL Ventures, Leaps by Bayer	Healthcare	Biotechnology N/A	10.9%





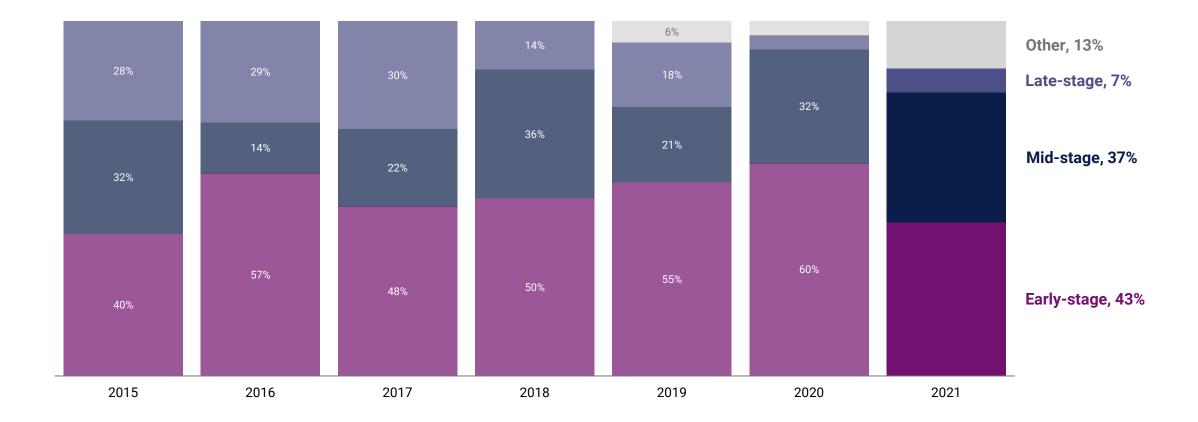
Denver

US | 2021

STATE OF CVC | US | DENVER CVC-backed funding & deals to Denver remain well below H1'21 levels



Early-stage CVC-backed deal share falls in 2021



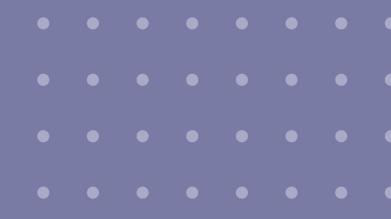
state of cvc | US | DENVER Denver: CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation Select Investors	Sector	Industry Subindustry	% of Total Funding
1	JumpCloud	\$66M	Series F 2021-10-19	\$2.6B Atlassian Ventures, Falcon Fund, NTT DoCoMo Ventures	Computer Hardware & Services	IT Services Data Storage & Security	50.6%
2	DMC Biotechnologies	\$34M	Series B 2021-12-02	\$108M Solvay Ventures, Michelin Ventures	Healthcare	Biotechnology N/A	26.1%
3	Maxwell Financial Labs	\$29M	Series C 2021-10-26	\$450M Wells Fargo Strategic Capital	Internet	Internet Software & Services Accounting & Finance	21.8%
4	Accure Acne	\$2M	Series A 2021-10-08	N/A Laidlaw Venture Partners	Healthcare	Medical Devices & Equipment N/A	1.5%

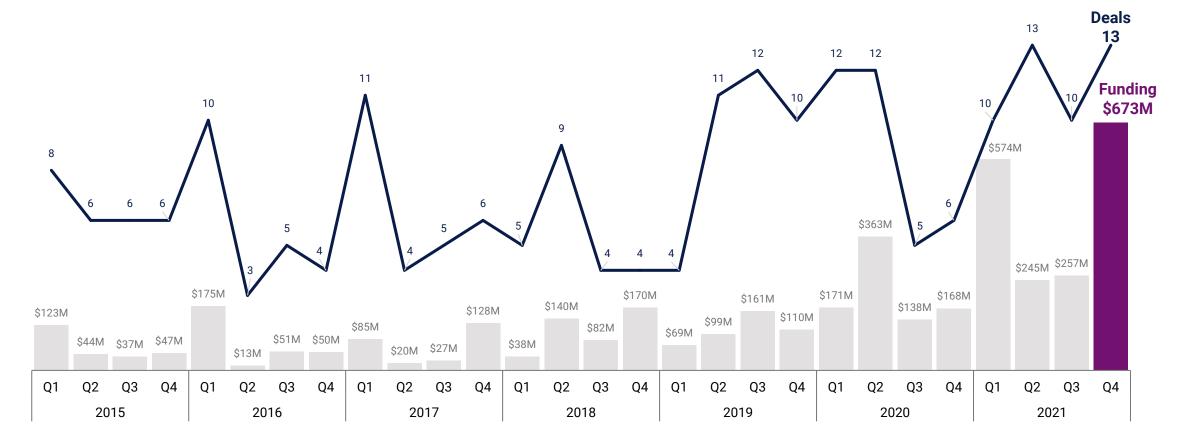


DC

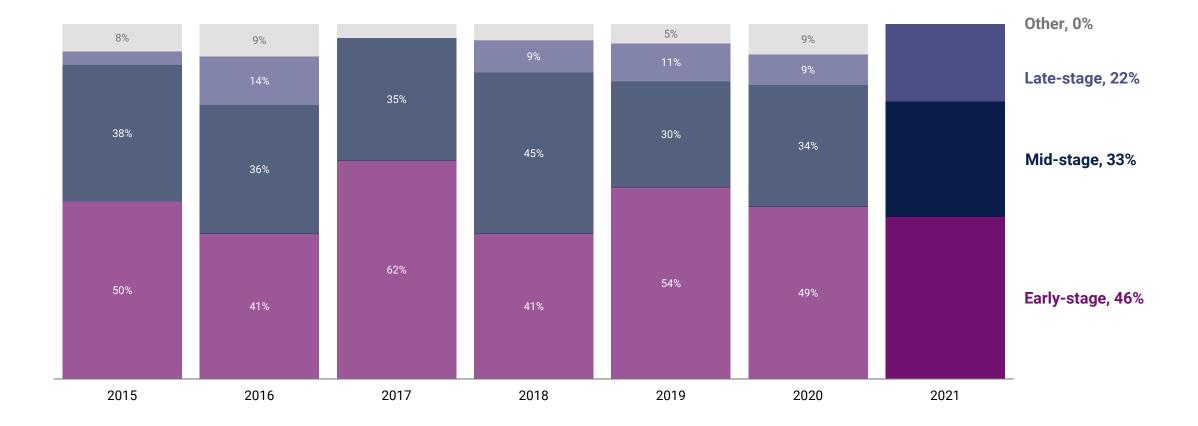
US | 2021



Q4'21 sets CVC-backed funding record of \$673M to DC-based companies



STATE OF CVC | US | DC Late-stage companies capture nearly a quarter of CVC-backed deal share



STATE OF CVC | US | DC DC: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Select Investors Valuation	Sector	Industry Subindustry	% of Total Funding
1	Dragos	\$200M	Series D 2021-10-28	\$1.78 National Grid Partners, Koch Disruptive Technologies	Internet	Internet Software & Services Monitoring & Security	29.7%
2	HawkEye360	\$145M	Series D 2021-11-08	N/A Airbus Ventures	Industrial	Aerospace & Defense N/A	21.6%
3	Expel	\$140M	Series E 2021-11-18	\$1.0B Cisco Investments, CapitalG	Software (non- internet/mobile)	Security Software N/A	20.9%
4	BTR Energy	\$45M	Series A 2021-12-13	N/A BP Ventures	Automotive & Transportation	Transportation Services N/A	6.7%
4	ShiftMed	\$45M	Series A 2021-10-27	N/A Healthworx, Motley Fool Ventures	Internet	Internet Software & Services HR & Workforce Management	6.7%

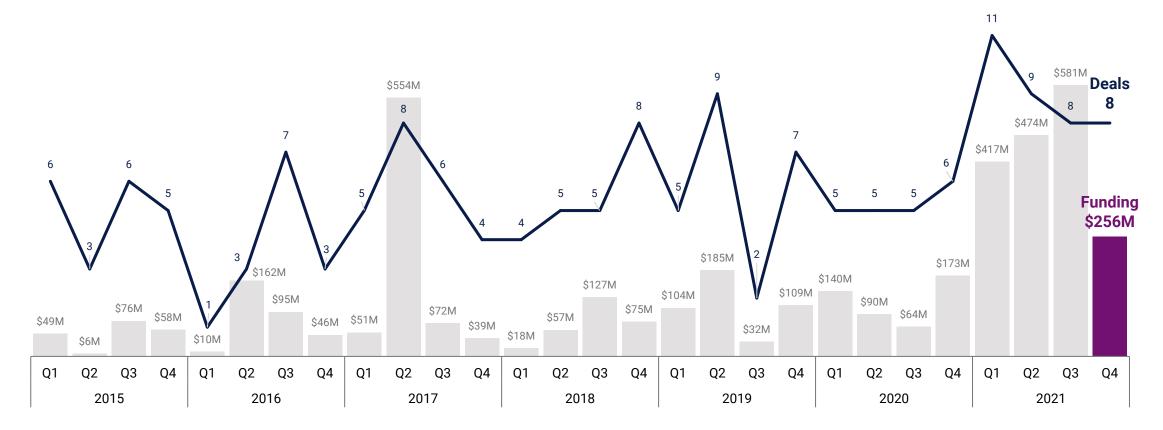


US | 2021



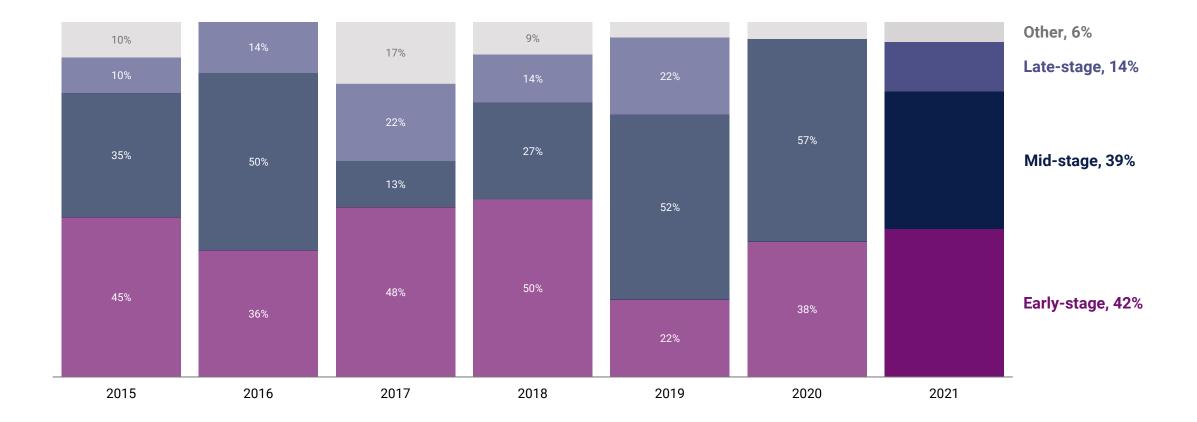
STATE OF CVC | US | CHICAGO

Chicago sees CVC-backed funding dip in Q4'21, ending 4 consecutive quarters of growth



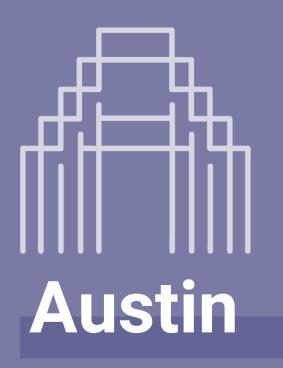
STATE OF CVC | US | CHICAGO

Late-stage deal share with CVC participation reemerges in 2021

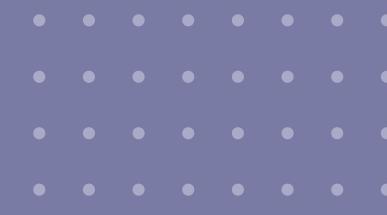


state of cvc | US | CHICAGO Chicago: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Select Investors Valuation	Sector	Industry Subindustry	% of Total Funding
1	Halo Investing	\$100M	Series C 2021-10-12	N/A Allianz Life Ventures	Internet	Internet Software & Services Asset & Financial Management & Trading	39.0%
2	Blockfills	\$37M	Series A 2021-10-22	N/A CME Ventures	Internet	Internet Software & Services Asset & Financial Management & Trading	14.4%
3	Stacked	\$35M	Series A 2021-12-06	N/A Fidelity International Strategic Ventures	Mobile & Telecommunications	Mobile Software & Services Asset & Financial Management & Trading	13.7%
3	ThreeKit	\$35M	Series B 2021-11-09	N/A Salesforce Ventures	Internet	Internet Software & Services Multimedia & Graphics	13.7%
5	Hxro	\$34M	Series A 2021-12-03	N/A Coinbase Ventures	Internet	Internet Software & Services Asset & Financial Management & Trading	13.3%

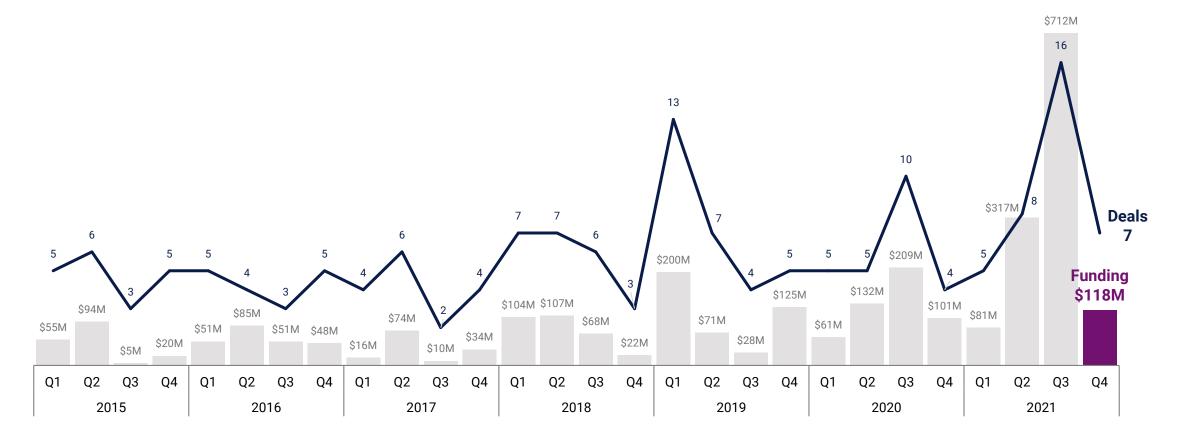


US | 2021

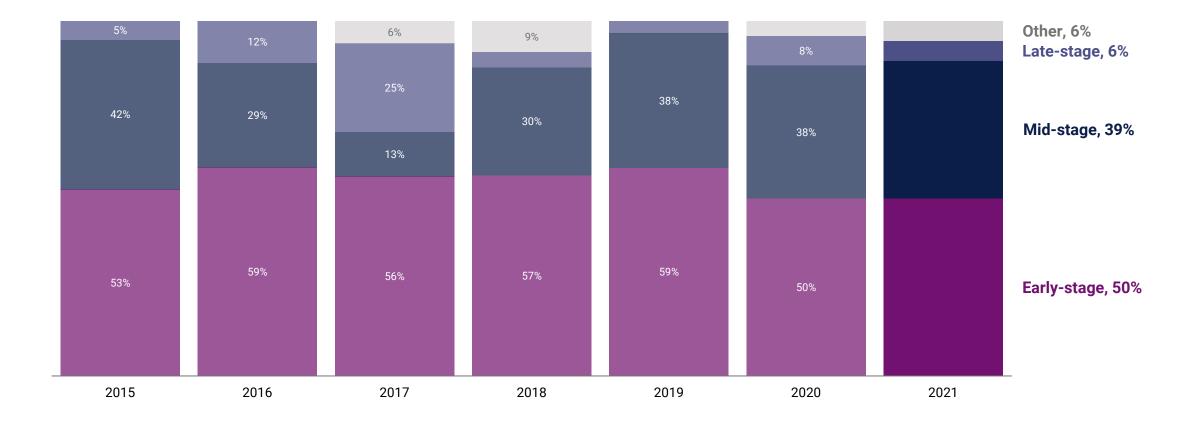


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STATE OF CVC | US | AUSTIN CVC-backed funding & deals to Austin startups decline by more than 50%



Late-stage CVC-backed deal share ticks down 2 percentage points



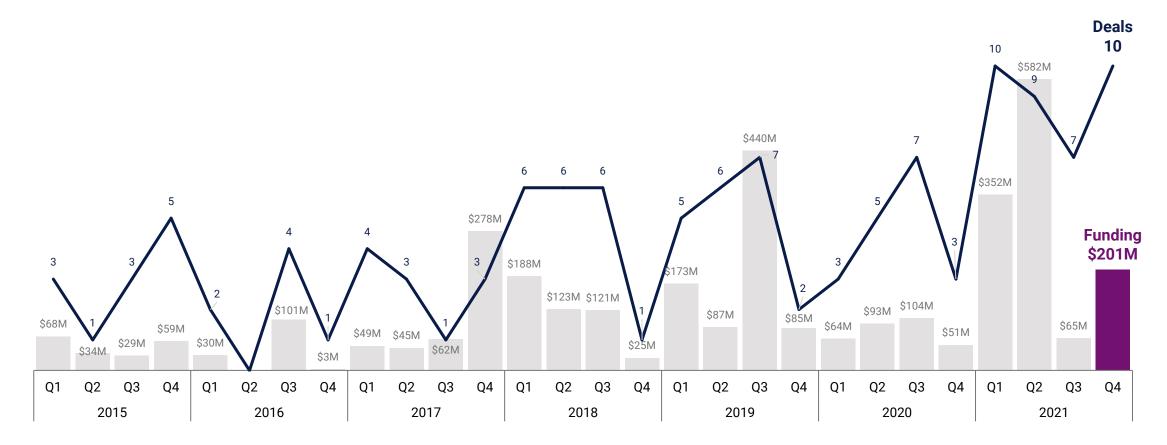
state of cvc | US | AUSTIN Austin: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation Select Investors	Sector	Industry Subindustry	% of Total Funding
1	Royal	\$55M	Series A 2021-11-22	N/A Coinbase Ventures	Internet	E-commerce Marketplace	46.7%
2	Sana Benefits	\$20M	Series A 2021-10-25	N/A American Family Ventures, Harmon Brothers Ad Ventures	Internet	Internet Software & Services Accounting & Finance	17.0%
3	Yotta	\$13M	Series A 2021-11-02	N/A WIND Ventures, EDP Ventures, Doral Energy-Tech Ventures	Energy & Utilities	Energy Storage N/A	11.0%
3	The Helper Bees	\$13M	Series B 2021-12-21	N/A Northwestern Mutual Future Ventures	Internet	Internet Software & Services Health & Wellness	10.9%
5	M.io	\$9M	Series A 2021-12-10	\$58M Cisco Investments	Internet	Internet Software & Services Conferencing & Communication	7.4%

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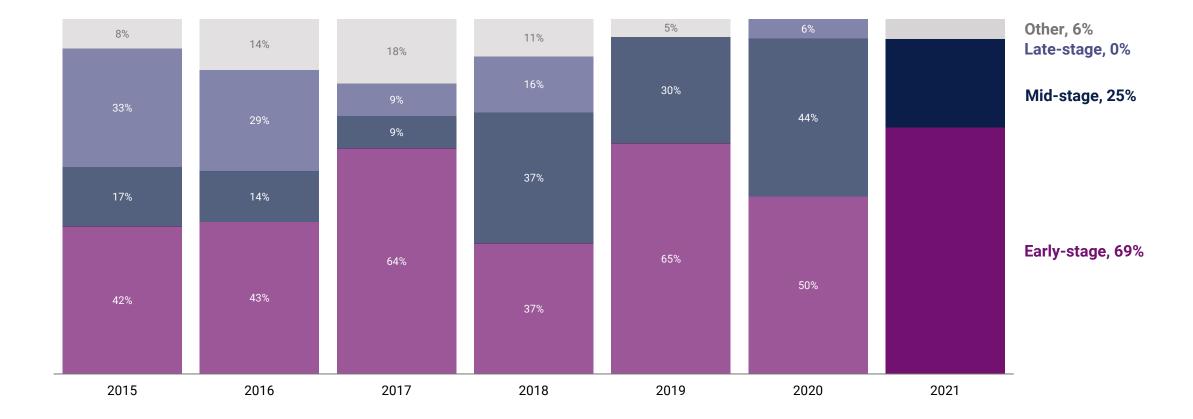
US | 2021

STATE OF CVC | US | PHILADELPHIA CVC-backed deals to Philadelphia startups remain at all-time highs



STATE OF CVC | US | PHILADELPHIA

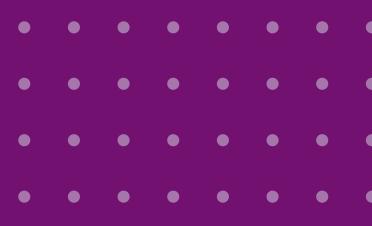
Over two-thirds of CVC-backed deals go to early-stage companies in 2021



state of cvc | US | PHILADELPHIA Philadelphia: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation Select Investors	Sector	Industry Subindustry	% of Total Funding
1	Crossbeam	\$76M	Series C 2021-10-26	N/A Salesforce Ventures, Okta Ventures, HubSpot Ventures	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt	37.7%
2	Patina	\$57M	Series A 2021-10-26	N/A Google Ventures	Internet	Internet Software & Services Healthcare	28.3%
3	Belong Health	\$40M	Series A 2021-12-15	N/A Maverick Ventures	Healthcare	Healthcare Plans N/A	19.9%
4	Massive	\$11M	Seed VC 2021-11-30	N/A Point72 Ventures, CoinShares Ventures Coinbase Ventures, Kraken Ventures	s, Software (non- internet/mobile)	Sales & Marketing Software N/A	5.5%
5	Pagos	\$10M	Seed VC 2021-10-15	N/A Point72 Ventures	Internet	Internet Software & Services Payments	5.0%



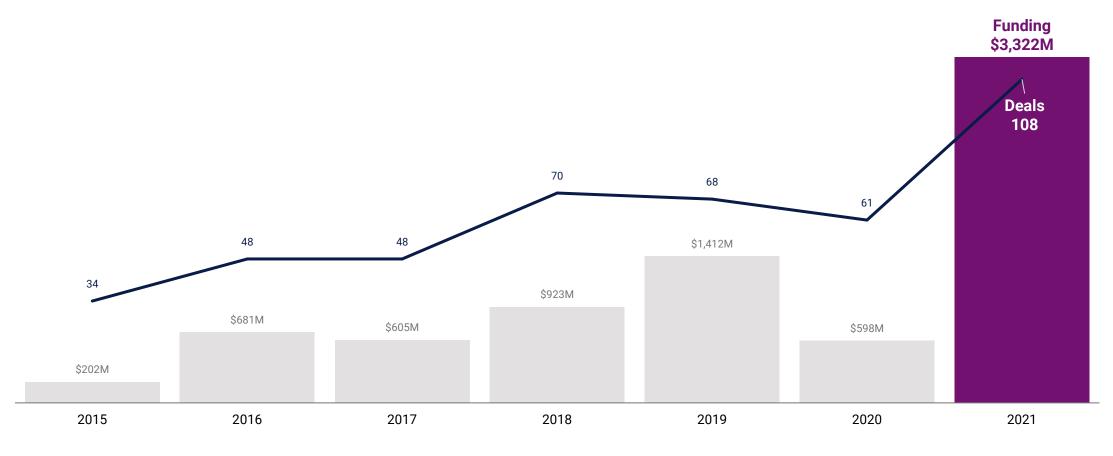




Canada Trends



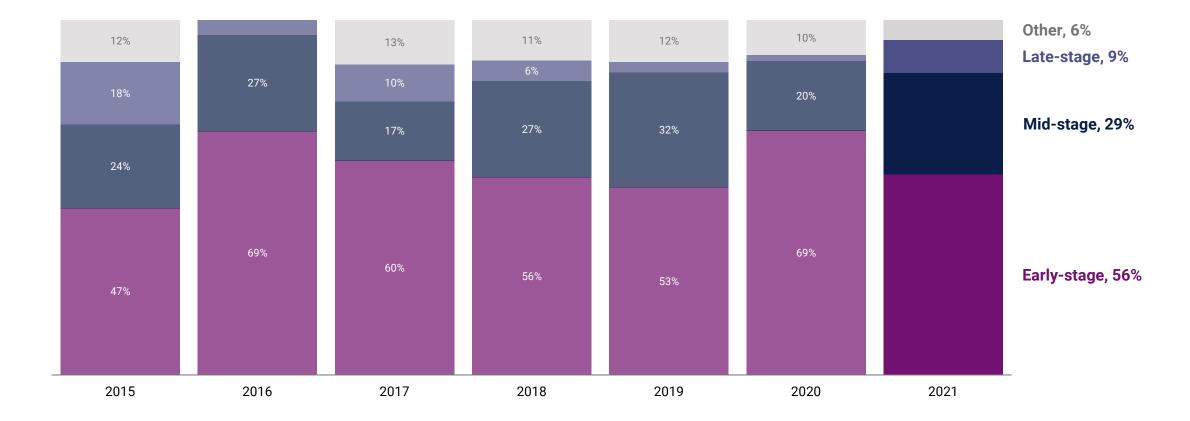
STATE OF CVC | CANADA CVC-backed funding to Canada-based companies soars to a record \$3.3B



Q4'21 financing with CVC participation falls 53% QoQ from record highs



STATE OF CVC | CANADA Late- and mid-stage CVC-backed deal shares increase YoY



state of cvc | CANADA Canada: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	GaN Systems	\$150M	Series F 2021-11-18	N/A BMW i Ventures	Electronics	Chips & Semiconductors Semiconductor Equipment	27.5%
2	Ledn	\$70M	Series B 2021-12-15	\$540M Coinbase Ventures	Internet	Internet Software & Services Accounting & Finance	12.8%
3	Klue	\$62M	Series B 2021-12-01	N/A Salesforce Ventures	Internet	Internet Software & Services Business Intelligence, Analytics & Performance Mgmt	11.4%
4	Bolt Logistics	\$60M	Series B 2021-11-08	N/A INGKA Investments, Intact Ventures	Mobile & Telecommunications	Mobile Commerce Marketplace	11.0%
5	Rockport Networks	\$48M	Venture Capital 2021-12-14	N/A Northern Private Capital	Computer Hardware & Services	Computer Networking Equipment Network Access & Communication Devices	8.8%
6	SkyHive	\$40M	Series B 2021-10-20	N/A Workday Ventures, Accenture Ventures	Internet	Internet Software & Services HR & Workforce Management	7.3%
7	Brainbox Al	\$24M	Series A 2021-10-28	N/A Desjardins Capital	Software (non- internet/mobile)	Scientific, Engineering Software N/A	4.4%
8	Coconut Software	\$22M	Sorios B	N/A Conexus Venture Capital	Internet	Internet Software & Services Data & Document Management	4.1%
9	Bridgit	\$19M	Series B 2021-10-25	N/A Camber Creek	Internet	Internet Software & Services Manufacturing, Warehousing & Industrial	3.6%
10	Nomic Bio	\$17M	Series A 2021-12-08	N/A SR One	Healthcare	Biotechnology N/A	3.1%

state of cvc | CANADA Canada: Top CVCs by company count in Q4'21

	Investor	Company Count	Investor Group	Country
1	Intact Ventures	4	· CVC	Canada
1	TELUS Ventures	4	CVC	Canada
3	Desjardins Capital	3	CVC	Canada
3	TELUS Pollinator Fund for Good	3	CVC	Canada
5	Globalive	2	CVC	Canada
5	Spin Master Ventures	2	CVC	Canada
5	Tendermint Ventures	2	CVC	Canada

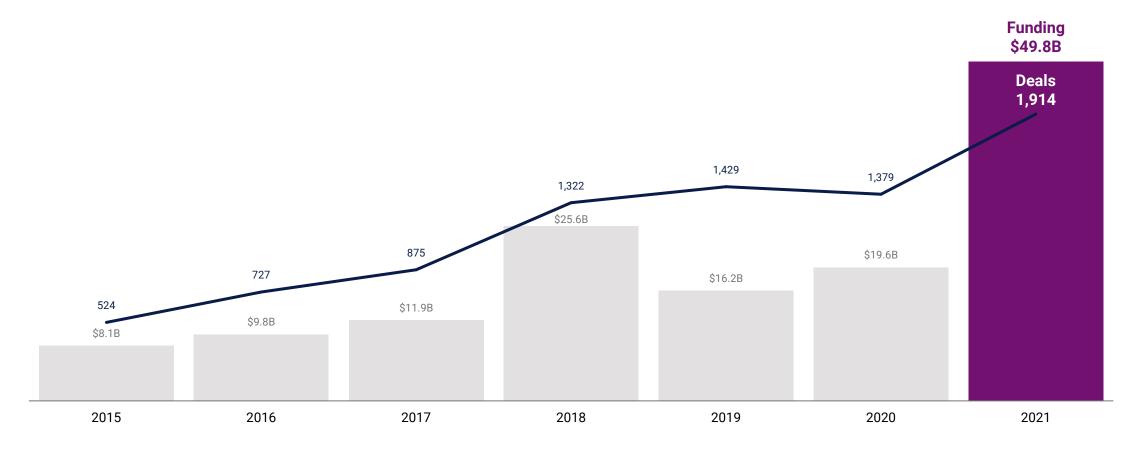


Asia Trends

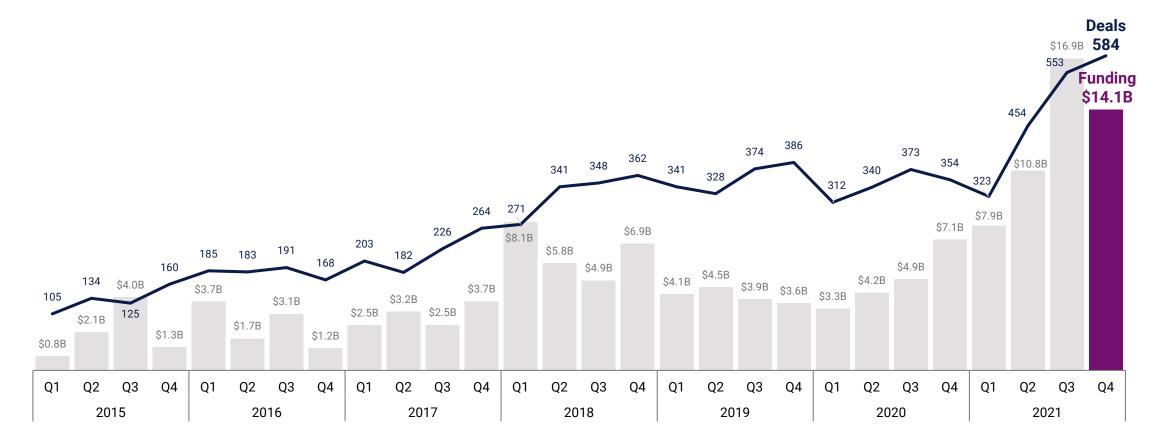




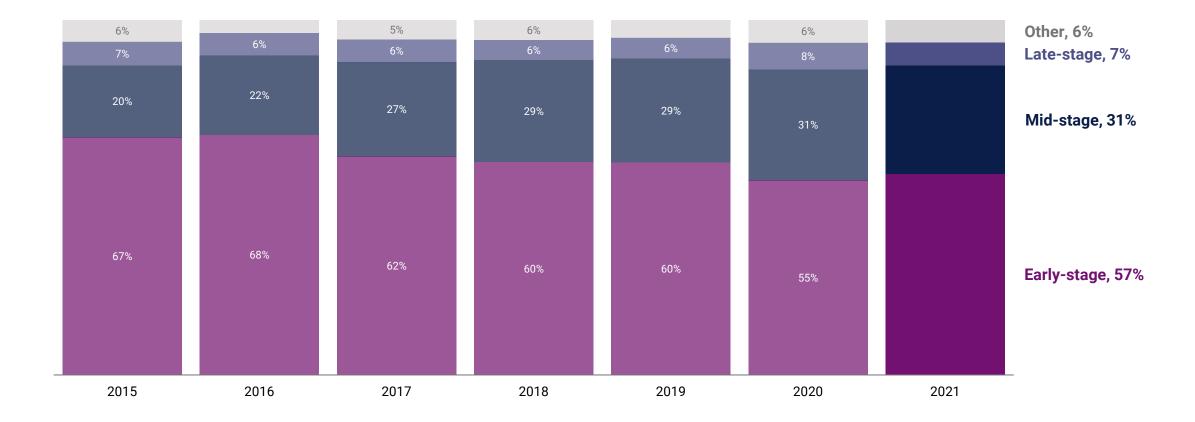
STATE OF CVC | ASIA CVC-backed funding to Asia-based startups more than doubles in 2021



STATE OF CVC | ASIA CVC-backed deals climb for third consecutive quarter to new high in Q4'21



Early-stage deal share with CVC participation edges back up from 2020 low



state of cvc | ASIA Asia: Top CVC-backed deals in Q4'21

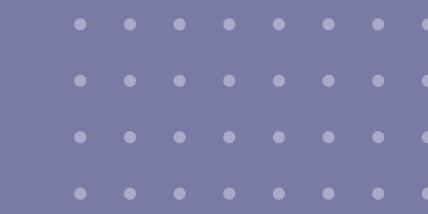
	Company	Round Amount		Round Select Investors Valuation	Country	Sector	Industry Subindustry	% of Total Funding
1	SVOLT	\$945M	Series B 2021-12-13	N/A Zhongyi Capital, PICC Capital	China	Energy & Utilities	Energy Storage N/A	6.7%
2	Dreame Technology	\$563M	Series C 2021-10-20	N/A Skywalker Capital, Country Garden Venture Capital	China	Consumer Products & Services	Appliances N/A	4.0%
3	Future Meat Technologies	\$347M	Series B 2021-12-17	\$600M ADM Ventures, Tyson Ventures, Rich Products Ventures	Israel	Food & Beverages	Meat, Fish, Seafood & Alternative Proteins N/A	2.5%
4	Cars24	\$300M	Series G 2021-12-20	\$3.3B EXOR Seeds	India	Internet	E-commerce Auto	2.1%
4	SJ Semiconductor	\$300M	Series C 2021-10-08	\$1.0B Country Garden Venture Capital	China	Electronics	Electronic Manufacturing Services N/A	2.1%

state of cvc | ASIA Asia: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Select Investors Valuation	Country	Sector	Industry Subindustry	% of Total Funding
6	CoinSwitch Kuber	\$260M	Series C 2021-10-06	\$1.9B Coinbase Ventures	India	Internet	Internet Software & Services Asset & Financial Management & Trading	1.8%
7	Tiki	\$258M	Series E 2021-11-08	N/A CE Innovation Capital	Vietnam	Internet	E-commerce Multi-Product	1.8%
8	Vastai Technologies	\$252M	Series B 2021-12-20	N/A THU Capital, PICC Capital	China	Electronics	Chips & Semiconductors N/A	1.8%
9	Wiz	\$250M	Series D 2021-10-11	\$6.0B Salesforce Ventures	Israel	Internet	Internet Software & Services Monitoring & Security	1.8%
10	Datong	\$235M	Private Equity 2021-11-29	\$712M China Merchants Venture	China	Financial	Insurance N/A	1.6%

STATE OF CVC | ASIA Asia: Top CVCs by company count in Q4'21

	Investor	Company Count Investor Group	Country
1	KB Investment	27 CVC	South Korea
2	Mitsubishi UFJ Capital	18 CVC	Japan
3	SMBC Venture Capital	15 CVC	Japan
4	Baidu Ventures	10 CVC	China
5	Lilly Asia Ventures	9 CVC	China
5	Smilegate Investment	9 CVC	South Korea

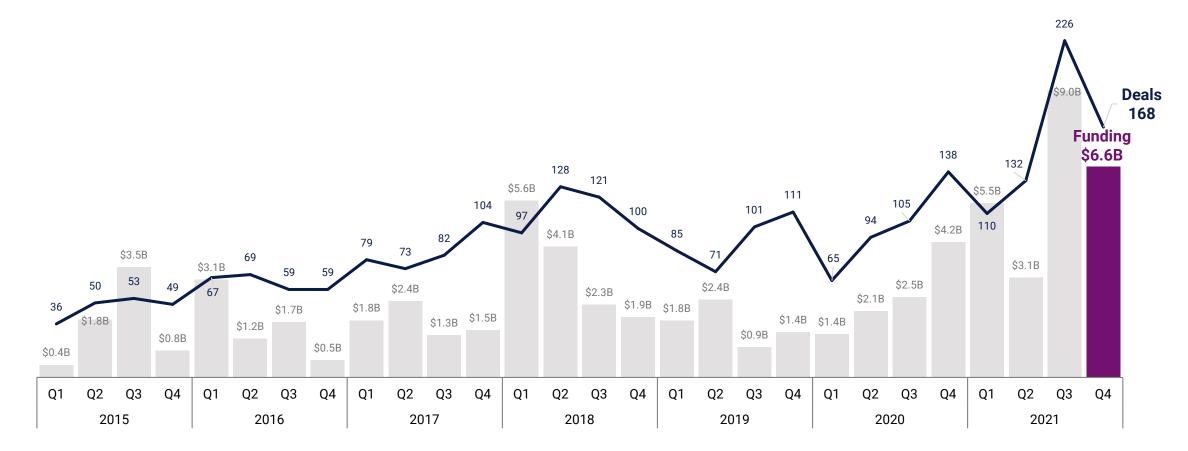






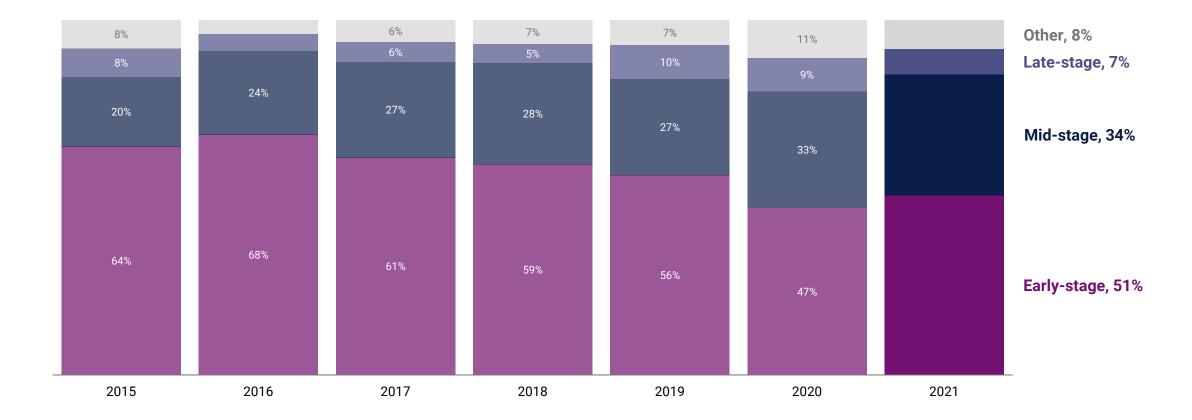
ASIA | 2021

STATE OF CVC ASIA CHINA China sees CVC-backed funding increase 57% YoY in Q4'21

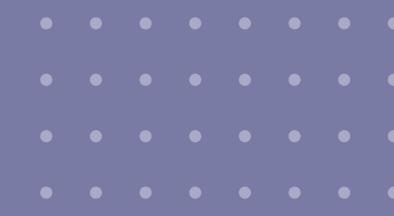


STATE OF CVC | ASIA | CHINA

One-third of CVC-backed deals in China go to mid-stage companies



	Company	Round Amount		Round Select Investors Valuation	Sector	Industry Subindustry	% of Total Funding
1	SVOLT	\$945M	Series B 2021-12-13	N/A Zhongyi Capital, PICC Capital	Energy & Utilities	Energy Storage N/A	14.3%
2	Dreame Technology	\$563M	Series C 2021-10-20	N/A Skywalker Capital, Country Garden Venture Capital	Consumer Products & Services	Appliances N/A	8.5%
3	SJ Semiconductor	\$300M	Series C 2021-10-08	\$1.0B Country Garden Venture Capital	Electronics	Electronic Manufacturing Services N/A	4.5%
4	Vastai Technologies	\$252M	Series B 2021-12-20	N/A THU Capital, PICC Capital	Electronics	Chips & Semiconductors N/A	3.8%
5	Datong	\$235M	Private Equity 2021-11-29	\$712M China Merchants Venture	Financial	Insurance N/A	3.5%

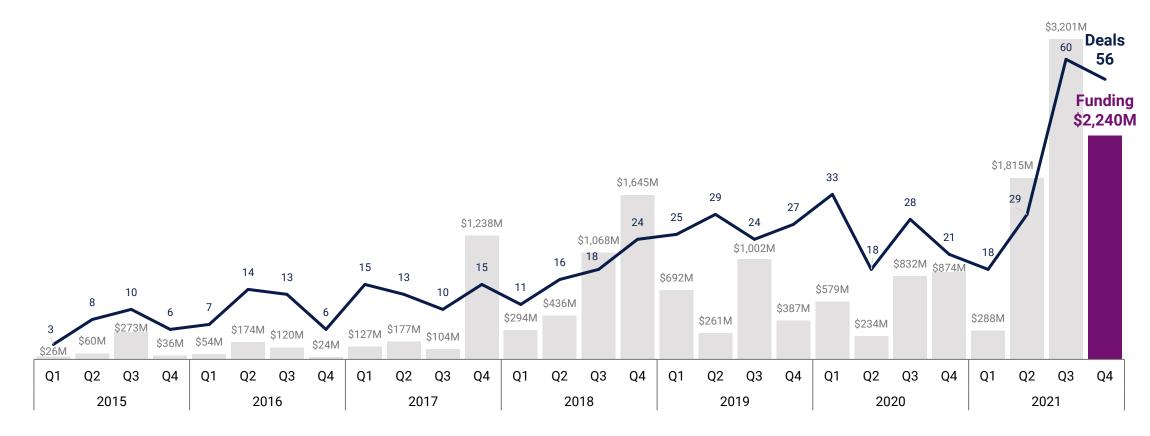




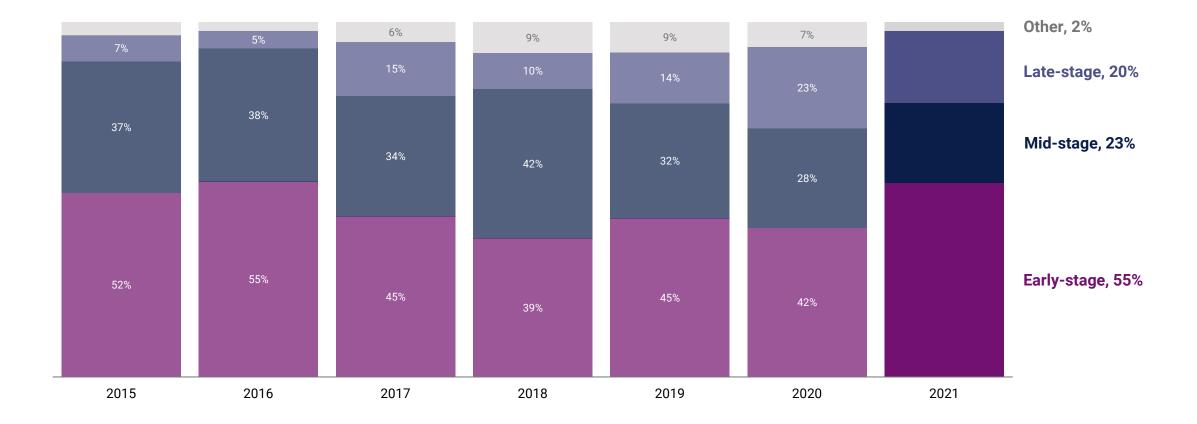


ASIA | 2021

STATE OF CVC | ASIA | INDIA CVC-backed deals and funding to startups in India remain elevated in Q4'21

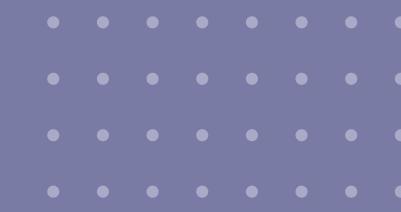


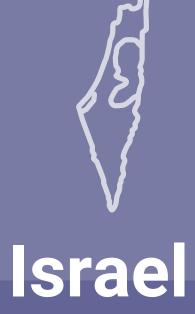
Early-stage CVC-backed deal share matches 7-year high set in 2016



state of cvc | ASIA | INDIA India: Top CVC-backed deals in Q4'21

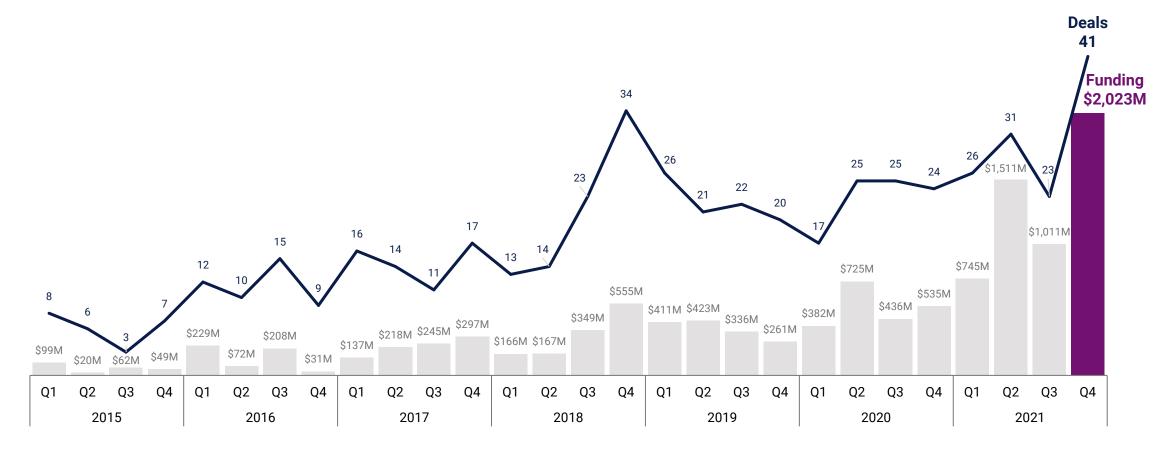
	Company	Round Amount		Round Select Investors Valuation	Sector	Industry Subindustry	% of Total Funding
1	Cars24	\$300M	Series G 2021-12-20	\$3.3B EXOR Seeds	Internet	E-commerce Auto	13.4%
2	CoinSwitch Kuber	\$260M	Series C 2021-10-06	\$1.9B Coinbase Ventures	Internet	Internet Software & Services Asset & Financial Management & Trading	11.6%
3	Acko General Insurance	\$225M	Series E 2021-10-28	\$1.18 Intact Ventures, Munich Re Ventures	¹ Financial	Insurance N/A	10.0%
4	Slice	\$220M	Series B 2021-11-28	\$1.0B Gunosy Capital	Internet	Internet Software & Services Payments	9.8%
5	Shiprocket		Series E 2021-12-10	N/A Info Edge Ventures	Internet	E-commerce E-commerce Enablement	8.3%





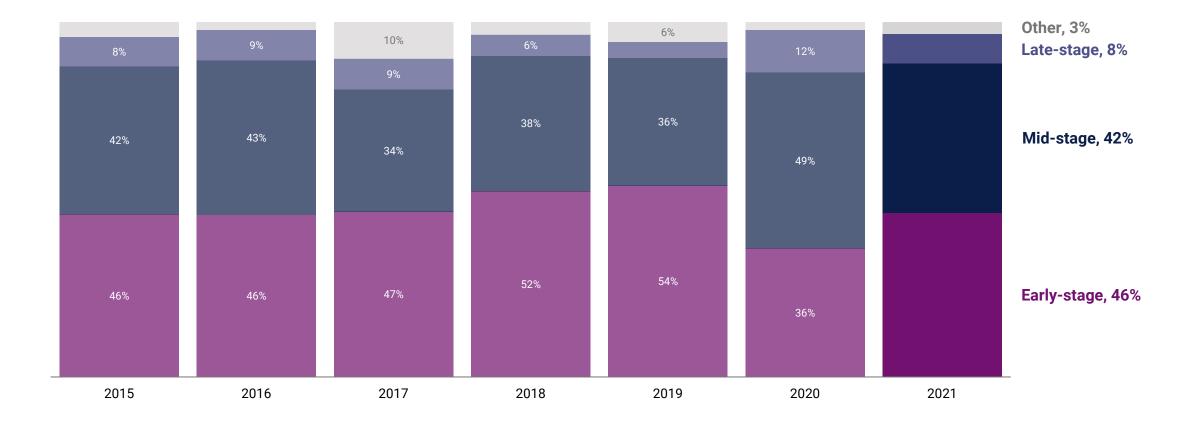
ASIA | 2021

state of cvc | ASIA | ISRAEL Israel-based startups receive record CVC-backed funding & deals in Q4'21



STATE OF CVC | ASIA | ISRAEL

Early-stage CVC-backed deal share jumps 10 percentage points YoY



	Company	Round Amount		Round Valuation	Select Investors	Sector	Industry Subindustry	% of Total Funding
1	Future Meat Technologies	\$347M	Series B 2021-12-17	\$600M	ADM Ventures, Tyson Ventures, Rich Products Ventures	Food & Beverages	Meat, Fish, Seafood & Alternative Proteins N/A	17.2%
2	Wiz	\$250M	Series D 2021-10-11	\$6.0B	Salesforce Ventures	Internet	Internet Software & Services Monitoring & Security	12.4%
3	immunai	\$215M	Series B 2021-10-27	N/A	Koch Disruptive Technologies, Alexandria Venture Investments	Internet	Healthcare Biotechnology	10.6%
4	Cato Networks	\$200M	Series F 2021-10-19	\$2.5B	SingTel Innov8	Internet	Internet Software & Services Monitoring & Security	9.9%
5	Hailo	\$136M	Series C 2021-10-12	\$1.0B	ABB Technology Ventures	Electronics	Electronic Components Processors	6.7%

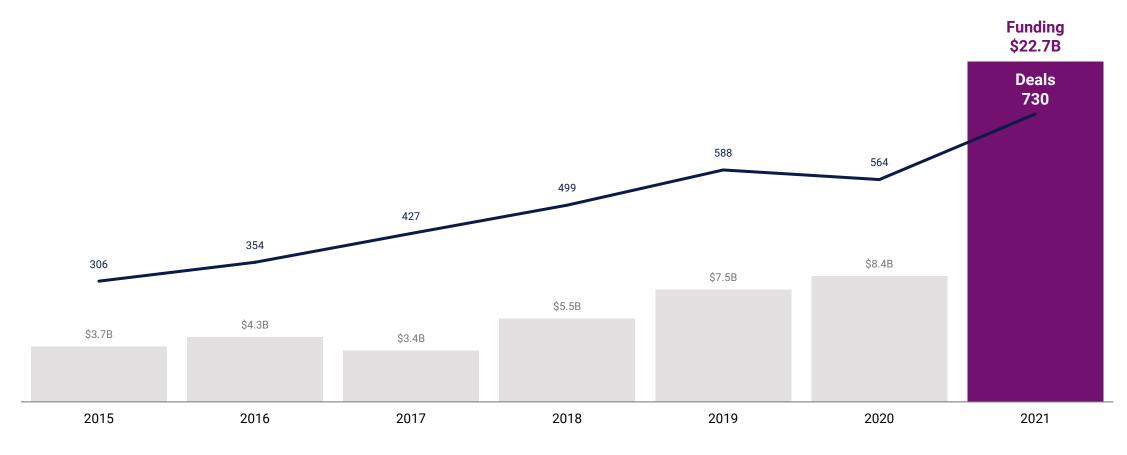




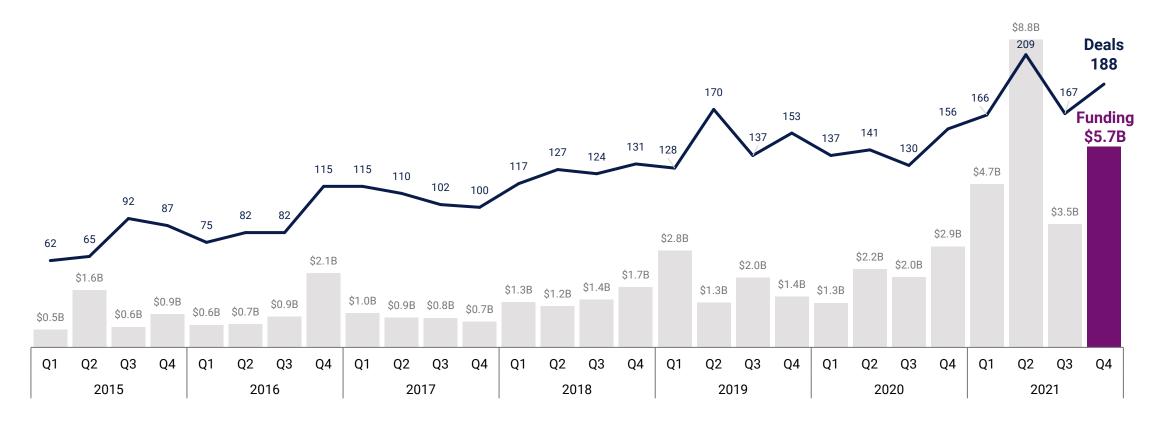
Europe Trends

2021

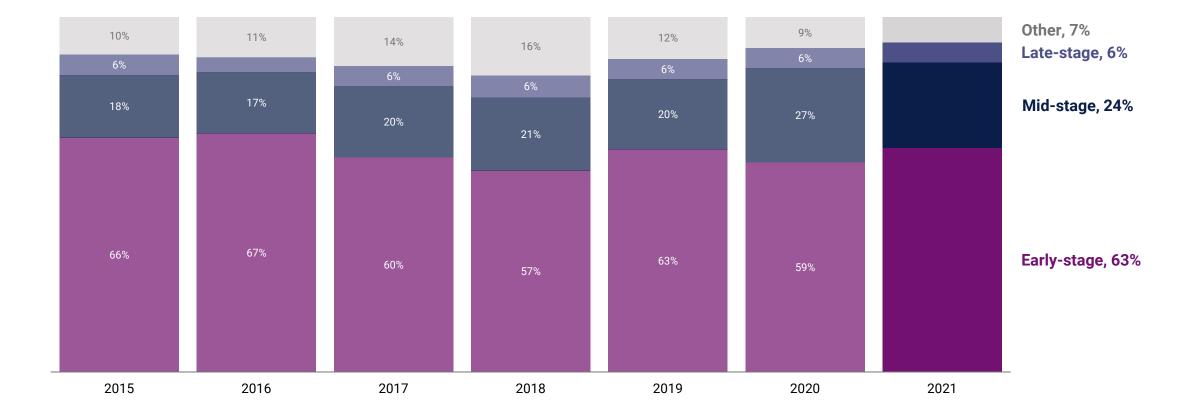
STATE OF CVC | EUROPE CVC-backed funding to Europe increases 170% YoY to hit an all-time high



STATE OF CVC | EUROPE CVC-backed deals to Europe-based startups rebound in Q4'21



STATE OF CVC | EUROPE Nearly one-quarter of CVC-backed Europe deals in 2021 are mid-stage



state of cvc | EUROPE Europe: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Select Investors	Country	Sector	Industry Subindustry	% of Total Funding
1	N26	\$900M	Series E 2021-10-11	\$9.2B	Third Point Ventures	Germany	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance	15.7%
2	Flink	\$750M	Series B 2021-12-01	\$2.9B	Prosus Ventures	Germany	Mobile & Telecommunications	Mobile Commerce Food & Grocery	13.1%
3	Collibra	\$250M	Series G 2021-11-09	\$5.2B	CapitalG	Belgium	Software (non- internet/mobile)	Business Intelligence, Analytics & Performance Mgmt Software N/A	4.4%
4	InFarm	\$200M	Series D 2021-12-16	\$1.0B	Bonnier Ventures	Germany	Agriculture	Agricultural products & related activities N/A	3.5%
4	Thought Machine	\$200M	Series C 2021-11-29		ING Ventures, SEB Venture Capital, SC Ventures	United Kingdom	Software (non- internet/mobile)	Accounting & Finance Software N/A	3.5%

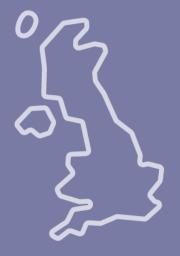
state of cvc | EUROPE Europe: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Country	Sector	Industry Subindustry	% of Total Funding
6	Motorway	\$189M	Series C 2021-11-29	\$1.3B BMW i Ventures	United Kingdom	Internet	E-commerce Marketplace	3.3%
7	DNA Script	\$165M	Series C 2021-10-26	N/A Alexandria Venture Investments, Illumina Ventures	France	Healthcare	Biotechnology N/A	2.9%
8	Quell Therapeutics	\$156M	Series B 2021-11-29	N/A Point72 Ventures	United Kingdom	Healthcare	Biotechnology N/A	2.7%
9	HungryPanda	\$130M	Series D 2021-12-17	N/A Burda Principal Investments	United Kingdom	Mobile & Telecommunications	Mobile Commerce Food & Grocery	2.3%
10	Moonfare	\$125M	Series C 2021-11-02	N/A Fidelity International Strategic Ventures	Germany	Internet	Internet Software & Services Asset & Financial Management & Trading	2.2%
10	Razor	\$125M	Series B 2021-11-08	\$1.0B Jebsen Capital	Germany	Business Products & Services	N/A N/A	2.2%

state of cvc | EUROPE Europe: Top CVCs by company count in Q4'21

	Investor	Company Count	Investor Group	Country
1	Prosus Ventures	15	CVC	Netherlands
2	National Grid Partners	9	CVC	United Kingdom
2	Porsche Ventures	9	CVC	Germany
4	next47	6	CVC	Germany
4	Shell Ventures	6	CVC	Netherlands
6	Boehringer Ingelheim Venture Fund	5	CVC	Germany
6	Leaps by Bayer	5	CVC	Germany
6	MY.GAMES Venture Capital	5	CVC	Russian Federation
6	Wayra	5	CVC	Spain

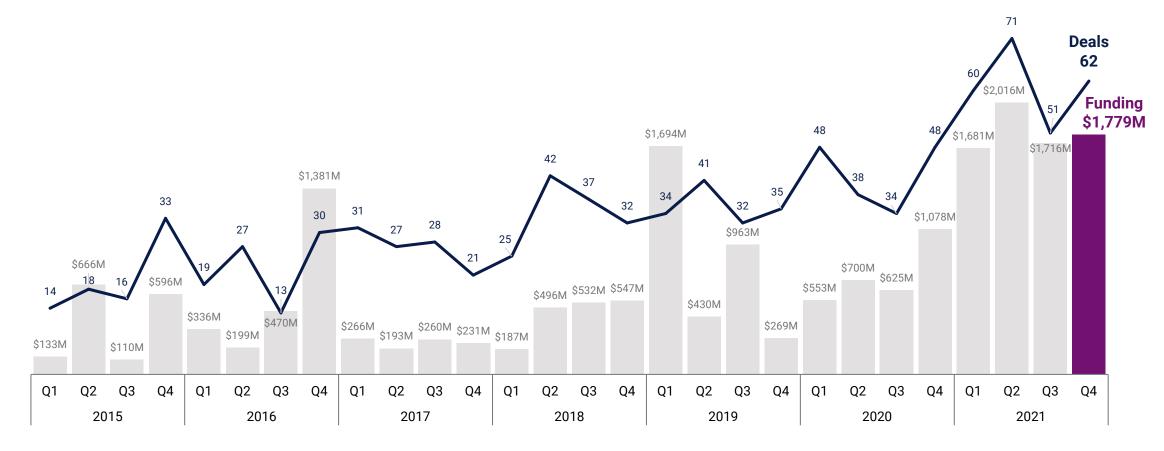




United Kingdom

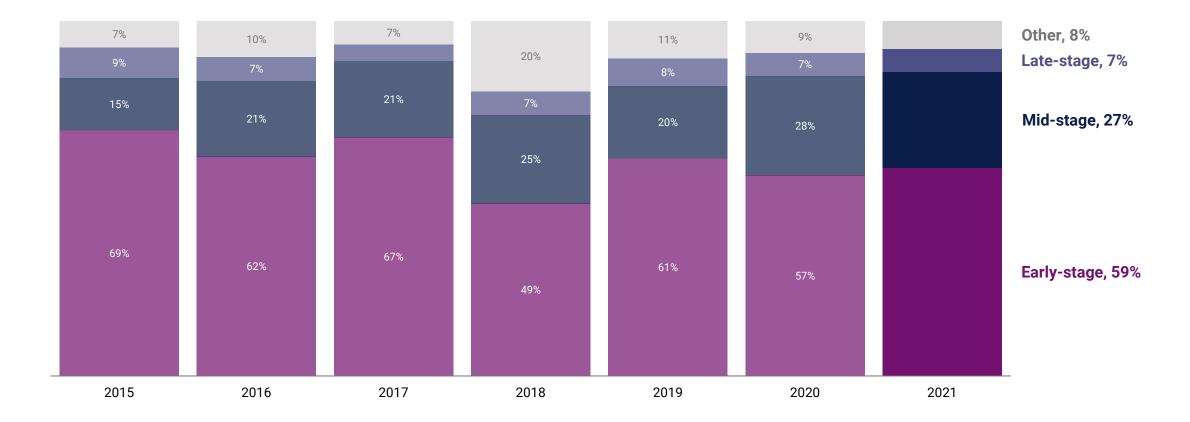
EUROPE | 2021

STATE OF CVC | EUROPE | UNITED KINGDOM CVC-backed deals & funding to the UK set fourth quarter records in Q4'21



STATE OF CVC | EUROPE | UNITED KINGDOM

Early-stage CVC-backed deal share ticks up in 2021



STATE OF CVC | EUROPE | UNITED KINGDOM United Kingdom: Top CVC-backed deals in Q4'21

	Company	Round Amount		Round Valuation	Sector	Industry Subindustry	% of Total Funding
1	Thought Machine	\$200M	Series C 2021-11-29	\$1.0B ING Ventures, SEB Venture Capital, SC Ventures	Software (non- internet/mobile)	Accounting & Finance Software N/A	11.2%
2	Motorway	\$189M	Series C 2021-11-29	\$1.3B BMW i Ventures	Internet	E-commerce Marketplace	10.6%
3	Quell Therapeutics	\$156M	Series B 2021-11-29	N/A Point72 Ventures	Healthcare	Biotechnology N/A	8.8%
4	HungryPanda	\$130M	Series D 2021-12-17	N/A Burda Principal Investments	Mobile & Telecommunications	Mobile Commerce Food & Grocery	7.3%
5	Cambridge Epigenetix	\$88M	Series D 2021-11-02	N/A Google Ventures	Healthcare	Biotechnology N/A	4.9%





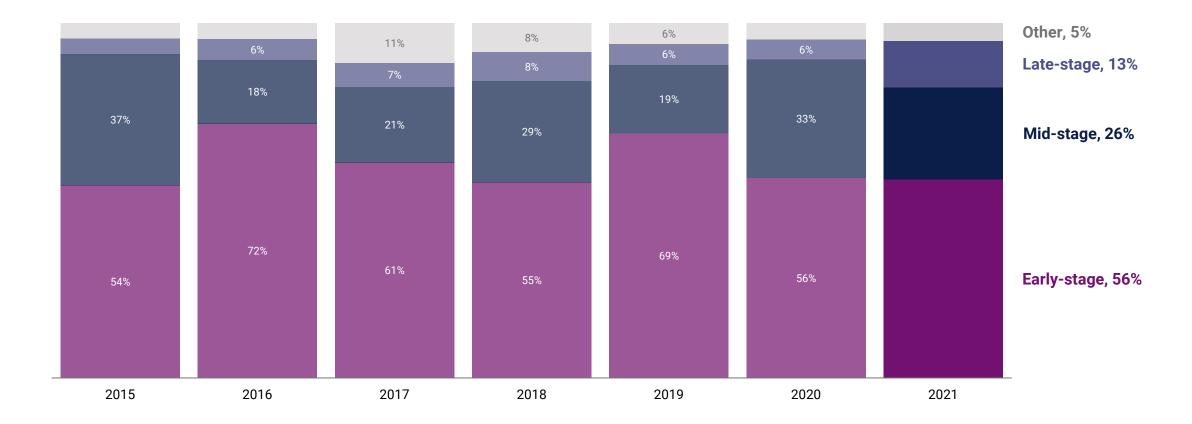
Germany

EUROPE | 2021

Germany sees CVC-backed funding top \$2.5B in Q4'21



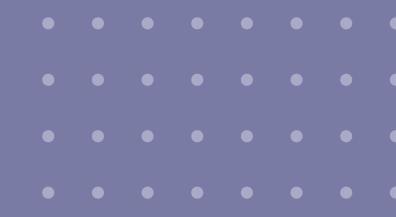
Late-stage CVC-backed deal share increases by 7 percentage points



STATE OF CVC | EUROPE | GERMANY

Germany: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation Select Investors	Sector	Industry Subindustry	% of Total Funding
1	N26	\$900M	Series E 2021-10-11	\$9.2B Third Point Ventures	Mobile & Telecommunications	Mobile Software & Services Accounting & Finance	35.2%
2	Flink	\$750M	Series B 2021-12-01	\$2.9B Prosus Ventures	Mobile & Telecommunications	Mobile Commerce Food & Grocery	29.3%
3	InFarm	\$200M	Series D 2021-12-16	\$1.0B Bonnier Ventures	Agriculture	Agricultural products & related activities N/A	7.8%
4	Moonfare	\$125M	Series C 2021-11-02	N/A Fidelity International Strategic Ventures	Internet	Internet Software & Services Asset & Financial Management & Trading	4.9%
4	Razor	\$125M	Series B 2021-11-08	\$1.0B Jebsen Capital	Business Products & Services	N/A N/A	4.9%

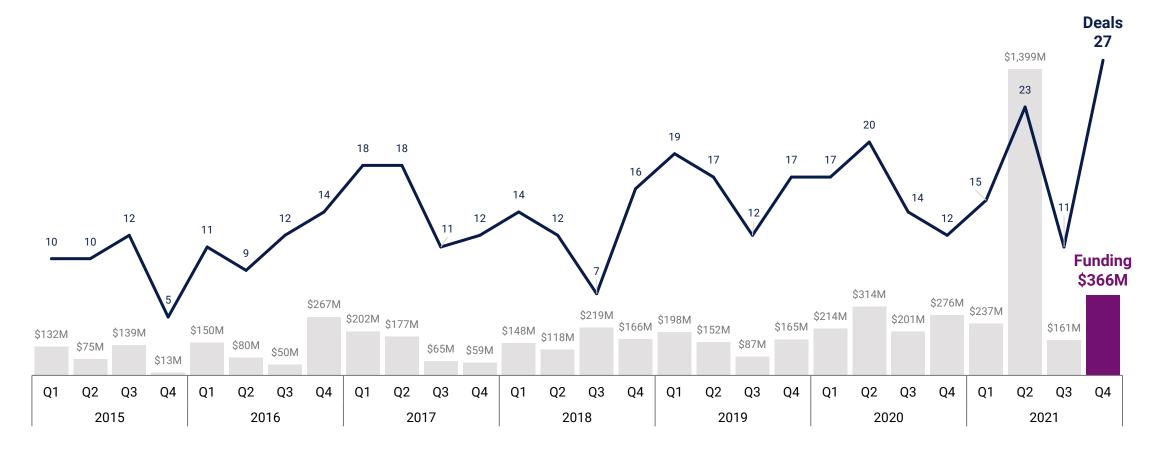




France

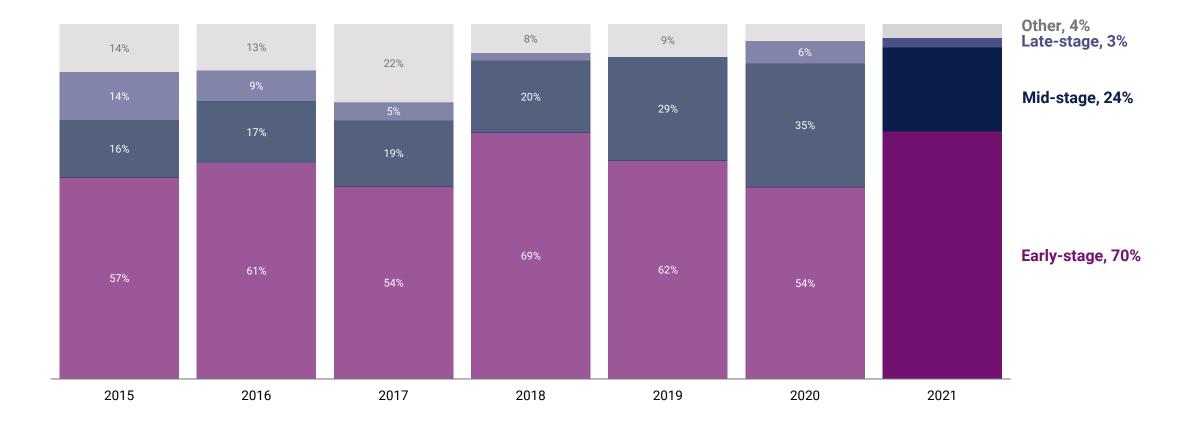
EUROPE | 2021

STATE OF CVC | EUROPE | FRANCE CVC-backed deals to France-based startups spike to new record in Q4'21



STATE OF CVC | EUROPE | FRANCE

Early-stage CVC-backed deal share expands to 7-year high



STATE OF CVC | EUROPE | FRANCE **France: Top CVC-backed deals in Q4'21**

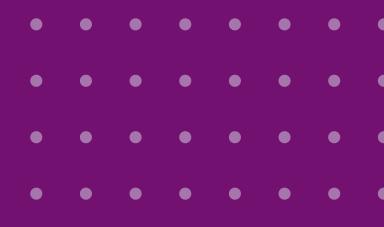
	Company	Round Amount	Round Date	Round Valuation	Select Investors	Sector	Industry Subindustry	% of Total Funding
1	DNA Script	\$165M	Series C 2021-10-26	N/A	Alexandria Venture Investments, Illumina Ventures	Healthcare	Biotechnology N/A	45.1%
2	Egle Therapeutics	\$47M	Series A 2021-10-22	N/A	Takeda Ventures	Healthcare	Biotechnology N/A	12.7%
3	Batch	\$23M	Series A 2021-10-21	N/A	Orange Ventures	Internet	Internet Software & Services Customer Relationship Management	6.3%
4	Certideal	\$17M	Series B 2021-11-30	N/A	MAIF Avenir	Internet	E-commerce Marketplace	4.7%
5	Meiogenix	\$13M	Series A 2021-12-14	N/A	Alexandria Venture Investments	Healthcare	Biotechnology N/A	3.6%
5	Stilla Technologies	\$13M	Convertible Note 2021-11-23	N/A	Illumina Ventures	Healthcare	Biotechnology N/A	3.5%

LatAm Trends

2021



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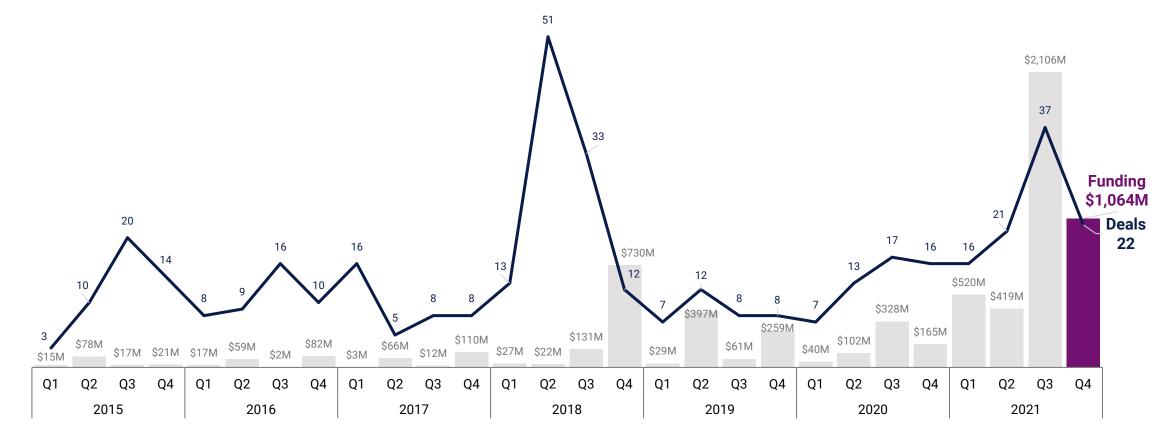


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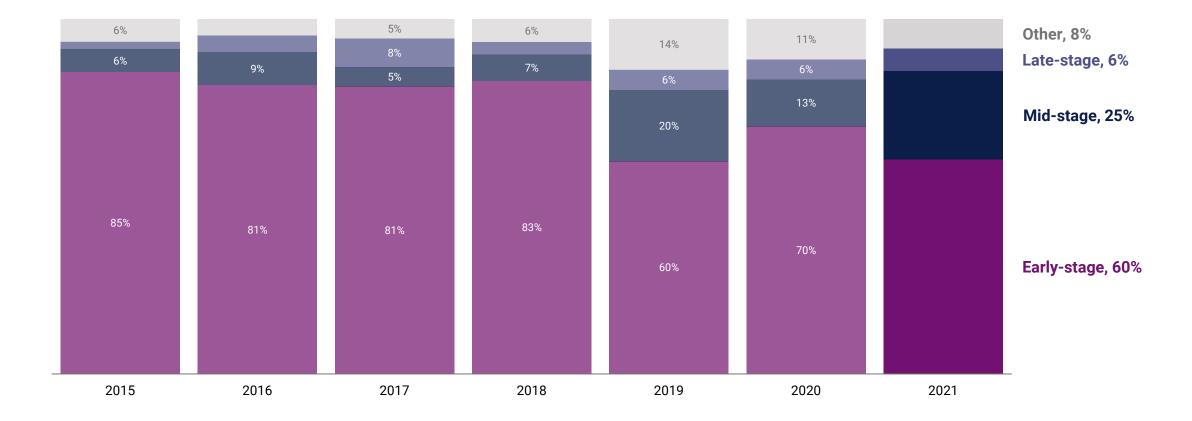
STATE OF CVC | LATAM CVC-backed funding to LatAm companies increases more than 6x in 2021



STATE OF CVC LATAM CVC-backed funding and deals to LatAm set fourth quarter records in Q4'21



STATE OF CVC LATAM One-quarter of CVC-backed LatAm deals in 2021 are mid-stage



STATE OF CVC | LATAM LatAm: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation	Country	Sector	Industry Subindustry	% of Total Funding
1	FTX	\$421M	Series B 2021-10-21	\$25.0B Sea Capital	Bahamas	Internet	Internet Software & Services Asset & Financial Management & Trading	39.5%
2	Facily	\$250M	Series D 2021-11-16	\$850M DX Ventures	Brazil	Internet	E-commerce E-commerce Enablement	23.5%
3	Facily	\$135M	Series D - II 2021-12-23	N/A Convivialité Ventures, Prosus Ventures	Brazil	Internet	E-commerce E-commerce Enablement	12.7%
4	Pismo	\$108M	Series B 2021-10-19	N/A Falabella Ventures	Brazil	Internet	Internet Software & Services Payments	10.1%
5	Nowports	\$60M	Series B 2021-12-17	N/A Mouro Capital	Mexico	Software (non- internet/mobile)	Supply Chain & Logistics Software N/A	5.6%
6	Agrofy	\$30M	Series C 2021-12-16	N/A Yara Growth Ventures, Bunge Ventures, Syngenta Ventures	Argentina	Internet	E-commerce Marketplace	2.8%
7	24 Exchange	\$14M	Series A 2021-12-01	N/A Point72 Ventures	Bermuda	Internet	Internet Software & Services Asset & Financial Management & Trading	1.3%
8	Gabriel	\$12M	Series A 2021-10-06	N/A Wayra	Brazil	Software (non- internet/mobile)	Security Software N/A	1.1%
9	Azos	\$10M	Series A 2021-11-30	N/A Prosus Ventures	Brazil	Internet	Internet Software & Services Accounting & Finance	0.9%
10	Lentesplus.com	\$8M	Series B 2021-12-08	N/A DG Ventures	Colombia	Internet	E-commerce Other Retail	0.8%

STATE OF CVC | LATAM LatAm: Top CVCs by company count in Q4'21

	Investor	Company Count	Investor Group	Country
1	CSN Inova Ventures	1	CVC	Brazil
1	Fable Investments	1	CVC	Brazil
1	Falabella Ventures	1	CVC	Chile
1	Guil Ventures	1	CVC	Chile
1	Invisto	1	CVC	Brazil
1	Kamay Ventures	1	CVC	Argentina
1	META Ventures	1	CVC	Brazil
1	Torq Ventures	1	CVC	Brazil
1	Tridon	1	CVC	Brazil





Brazil

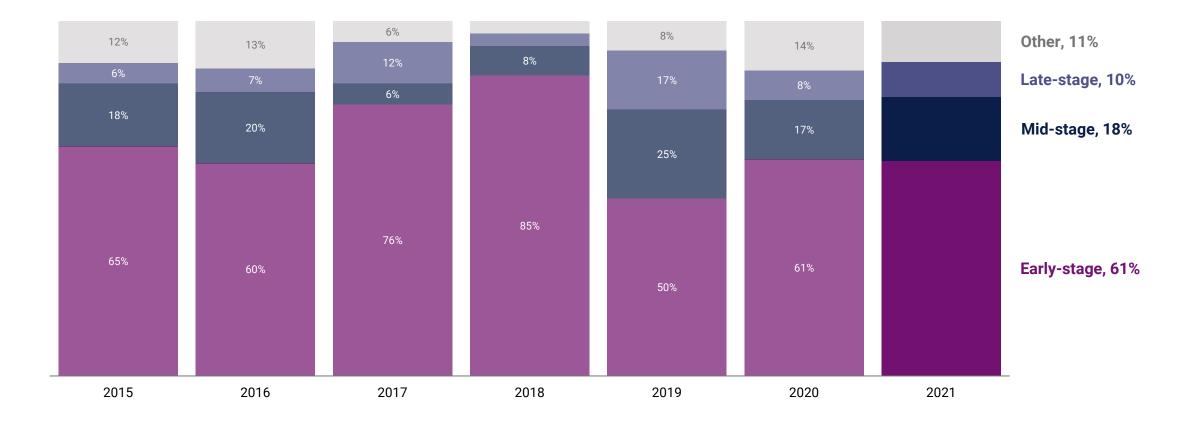
LATAM | 2021

STATE OF CVC | LATAM | BRAZIL CVC-backed funding & deals to Brazil retreat QoQ from record highs



STATE OF CVC | LATAM | BRAZIL

Late-stage CVC-backed deal share ticks up



state of cvc | Latam | BRAZIL Brazil: Top CVC-backed deals in Q4'21

	Company	Round Amount	Round Date	Round Valuation Select Investors	Sector	Industry Subindustry	% of Total Funding
1	Facily	\$250M	Series D 2021-11-16	\$850M DX Ventures	Internet	E-commerce E-commerce Enablement	47.6%
2	Facily	\$135M	Series D - II 2021-12-23	N/A Convivialité Ventures, Prosus Ventures	Internet	E-commerce E-commerce Enablement	25.7%
3	Pismo	\$108M	Series B 2021-10-19	N/A Falabella Ventures	Internet	Internet Software & Services Payments	20.6%
4	Gabriel	\$12M	Series A 2021-10-06	N/A Wayra	Software (non- internet/mobile)	Security Software N/A	2.3%
5	Azos	\$10M	Series A 2021-11-30	N/A Prosus Ventures	Internet	Internet Software & Services Accounting & Finance	1.9%

STATE OF CVC

Report Methodology

You can download the underlying data found in this report here: <u>https://www.cbinsights.com/reports/CB-</u>

Insights_CVC-Trends-2021.xlsx.

If you have questions about the definitions or methodological principles used, or if you feel that your firm has been underrepresented, please reach out to info@cbinsights.com.

What is included:

Equity financings into private companies only. Funding rounds raised by public companies of any kind on any exchange (including Pink Sheets) are excluded from our numbers, even if they received investment from a venture firm.

Only includes the investment made in the quarter for tranched investments. If a company does a second closing of its Series B round for \$5M and previously had closed \$2M in a prior quarter, only the \$5M is reflected.

Round numbers reflect what has closed, not what is intended. If a company indicates the closing of \$5M out of a desired raise of \$15M, our numbers reflect only the amount which has closed.

Only verifiable fundings are included. Fundings are verified via (1) various federal and state regulatory filings; (2) direct confirmation with firm or investor; (3) press release; or (4) credible media sources.

Equity fundings to joint ventures and spinoffs/spinouts are included.

Unicorn data includes private companies valued at \$1B or more in the private markets globally, per the same 4 sources listed above and relied on for funding events, which include valuations disclosed in credible media sources. The list is maintained publicly and updated in real time at

https://www.cbinsights.com/research-unicorn-companies.

Geography notes: Israel funding figures are classified in Asia; Caribbean region figures included in Latin America, or "LatAm"; funding to Australia and Africa is included in global figures but not spotlighted in this report.

Rounds to private companies that may be majority- or minorityowned subsidiaries of other private companies.

Valuation data includes estimates to calibrate median and average valuations based on current and previous quarter disclosed valuations gathered from the aforementioned four sources. The estimating method will control for the oversampling of large rounds that are reported quickly versus a comparative lag in valuations obtained from other sources. Valuation data reflects post-money valuations.

Exits include IPO, SPACs, M&A and other liquidity events; only first exits are counted.

Headquarters are determined by publicly available sources including company-owned websites and profiles, legal filings, and press releases.

All figures in the report are in USD.

US financing trends follow the combined statistical area (CSA) methodology. Silicon Valley refers to the San Jose-San Francisco-Oakland CSA.

What is excluded:

No contingent funding. If a company receives a commitment for \$20M subject to hitting certain milestones but first gets \$8M, only the \$8M is included in our data.

No business development/R&D arrangements, whether transferable into equity now, later, or never. If a company signs a

\$300M R&D partnership with a larger corporation, this is not equity financing nor is it from venture capital firms. As a result, it is not included.

No buyouts, consolidations, or recapitalizations. All three of these transaction types are commonly employed by private equity firms and are tracked by CB Insights. However, they are excluded for the purposes of this report.

No private placements. These investments, also known as PIPEs (Private Investment in Public Equities), are not included even if made by a venture capital firm.

No debt/loans of any kind (except convertible notes). Venture debt or any kind of debt/loan issued to emerging, startup companies, even if included as an additional part of an equity financing, is not included. If a company receives \$3M with \$2M from venture investors and \$1M in debt, only the \$2M is included in these statistics.

No non-equity government funding. Grants or loans by the federal government, state agencies, or public-private partnerships to emerging, startup companies are not included.

No fundings to subsidiaries of a larger parent corporation unless that subsidiary is a private entity and meets other criteria for inclusion.

Accelerators, incubators, business-plan competitions, economicdevelopment entities are excluded from rankings of most active investors, even if making equity financings.

Rankings for top investors are calculated according to "company count," or the number of unique companies an investor funds in a quarter, and so excludes follow-on deals.

